

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

FORM 10-Q

(Mark One)

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended September 30, 2012

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission file number 001-33117

GLOBALSTAR, INC.

(Exact Name of Registrant as Specified in Its Charter)

Delaware

(State or Other Jurisdiction of  
Incorporation or Organization)

41-2116508

(I.R.S. Employer Identification No.)

300 Holiday Square Blvd.  
Covington, Louisiana 70433

(Address of principal executive offices and zip code)

(985) 335-1500

Registrant's telephone number, including area code

Indicate by check mark if the Registrant is a well-known seasoned issuer as defined in Rule 405 of the Securities Act. Yes  No

Indicate by check mark if the Registrant is not required to file reports pursuant to Section 13 or Section 15(d) of the Act. Yes  No

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer

Accelerated filer

Non-accelerated filer

Smaller reporting company

(Do not check if a smaller reporting company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes  No

As of October 26, 2012, 305,985,723 shares of voting common stock and 127,105,723 shares of nonvoting common stock were outstanding. Unless the context otherwise requires, references to common stock in this Report mean Registrant's voting common stock.

**GLOBALSTAR, INC.**  
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GLOBALSTAR, INC.

CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS  
(In thousands, except per share data)  
(Unaudited)

	Three Months Ended		Nine Months Ended	
	September 30, 2012	September 30, 2011	September 30, 2012	September 30, 2011
<b>Revenue:</b>				
Service revenues	\$ 15,368	\$ 14,198	\$ 42,146	\$ 41,774
Subscriber equipment sales	5,169	3,989	15,110	13,666
Total revenue	<u>20,537</u>	<u>18,187</u>	<u>57,256</u>	<u>55,440</u>
<b>Operating expenses:</b>				
Cost of services (exclusive of depreciation, amortization, and accretion shown separately below)	5,558	8,332	16,715	22,684
Cost of subscriber equipment sales	4,040	2,871	10,465	9,321
Cost of subscriber equipment sales – reduction in the value of inventory	660	979	957	1,401
Marketing, general, and administrative	9,280	12,249	26,565	34,004
Reduction in the value of long-lived assets	—	3,038	7,218	3,484
Contract termination charge	—	—	22,048	—
Depreciation, amortization, and accretion	18,654	12,106	49,277	35,512
Total operating expenses	<u>38,192</u>	<u>39,575</u>	<u>133,245</u>	<u>106,406</u>
Loss from operations	(17,655)	(21,388)	(75,989)	(50,966)
<b>Other income (expense):</b>				
Interest income and expense, net of amounts capitalized	(6,565)	(1,232)	(13,396)	(3,599)
Derivative gain (loss)	(16,473)	23,793	(2,562)	34,090
Other	(439)	(1,876)	(938)	(573)
Total other income (expense)	<u>(23,477)</u>	<u>20,685</u>	<u>(16,896)</u>	<u>29,918</u>
Loss before income taxes	(41,132)	(703)	(92,885)	(21,048)
Income tax benefit (expense)	56	(22)	361	167
Net loss	<u>\$ (41,188)</u>	<u>\$ (681)</u>	<u>\$ (93,246)</u>	<u>\$ (21,215)</u>
<b>Loss per common share:</b>				
Basic	\$ (0.10)	\$ (0.00)	\$ (0.25)	\$ (0.07)
Diluted	(0.10)	(0.00)	(0.25)	(0.07)
<b>Weighted-average shares outstanding:</b>				
Basic	392,344	295,513	376,518	294,519
Diluted	392,344	295,513	376,518	294,519
Comprehensive loss	<u>\$ (40,069)</u>	<u>\$ (815)</u>	<u>\$ (91,578)</u>	<u>\$ (21,356)</u>

See accompanying notes to unaudited interim condensed consolidated financial statements.

GLOBALSTAR, INC.

CONDENSED CONSOLIDATED BALANCE SHEETS  
(In thousands, except par value and share data)

	(Unaudited) September 30, 2012	(Audited) December 31, 2011
<b>ASSETS</b>		
Current assets:		
Cash and cash equivalents	\$ 1,219	\$ 9,951
Restricted cash	50,426	—
Accounts receivable, net of allowance of \$7,328 and \$7,296, respectively	13,601	12,393
Inventory	43,045	41,848
Deferred financing costs, current	36,911	—
Prepaid expenses and other current assets	5,785	5,281
Total current assets	<u>150,987</u>	<u>69,473</u>
Property and equipment, net	1,226,314	1,217,718
Restricted cash	—	46,776
Deferred financing costs	10,528	53,482
Advances for inventory	9,158	9,158
Intangible and other assets, net	7,122	23,798
Total assets	<u>\$ 1,404,109</u>	<u>\$ 1,420,405</u>
<b>LIABILITIES AND STOCKHOLDERS' EQUITY</b>		
Current liabilities:		
Current portion of long-term debt	\$ 651,909	\$ —
Accounts payable, including contractor payables of \$33,455 and \$32,275, respectively	42,755	47,808
Accrued contract termination charge	22,048	—
Accrued expenses	29,513	28,806
Payables to affiliates	231	378
Deferred revenue	16,417	14,588
Total current liabilities	<u>762,873</u>	<u>91,580</u>
Long-term debt, less current portion	90,204	723,888
Employee benefit obligations	7,152	7,407
Derivative liabilities	34,720	38,996
Deferred revenue	7,730	7,295
Other non-current liabilities	17,357	17,444
Total non-current liabilities	<u>157,163</u>	<u>795,030</u>
Commitments and contingences (Notes 8 and 9)		
Stockholders' equity:		
Preferred Stock of \$0.0001 par value; 100,000,000 shares authorized and none issued and outstanding at September 30, 2012 and December 31, 2011:		
Series A Preferred Convertible Stock of \$0.0001 par value, one share authorized and none issued and outstanding at September 30, 2012 and December 31, 2011	—	—
Voting Common Stock of \$0.0001 par value; 865,000,000 shares authorized; 305,968,821 and 297,175,777 shares issued and outstanding at September 30, 2012 and December 31, 2011, respectively	30	30
Nonvoting Common Stock of \$0.0001 par value. 135,000,000 shares authorized; 106,767,684 and 55,881,512 shares issued and outstanding at September 30, 2012 and December 31, 2011, respectively	11	5
Additional paid-in capital	834,434	792,584
Accumulated other comprehensive loss	(1,432)	(3,100)
Retained deficit	(348,970)	(255,724)
Total stockholders' equity	<u>484,073</u>	<u>533,795</u>
Total liabilities and stockholders' equity	<u>\$ 1,404,109</u>	<u>\$ 1,420,405</u>

See accompanying notes to unaudited interim condensed consolidated financial statements.

GLOBALSTAR, INC.

CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS  
(In thousands)  
(Unaudited)

	Nine Months Ended	
	September 30, 2012	September 30, 2011
Cash flows provided by (used in) operating activities:		
Net loss	\$ (93,246)	\$ (21,215)
Adjustments to reconcile net loss to net cash from operating activities:		
Depreciation, amortization, and accretion	49,277	35,512
Change in fair value of derivative assets and liabilities	2,562	(34,090)
Stock-based compensation expense	585	1,908
Amortization of deferred financing costs	2,498	2,734
Provisions for bad debt	695	2,245
Contingent reimbursements	106	1,853
Noncash interest expense	9,415	—
Reduction in the value of long-lived assets and equipment	8,176	4,885
Contract termination charge	22,048	—
Foreign currency and other, net	1,843	1,569
Changes in operating assets and liabilities:		
Accounts receivable	(1,919)	(1,955)
Inventory	(240)	3,240
Prepaid expenses and other current assets	1,459	(1,395)
Other assets	6,253	(831)
Accounts payable and accrued expenses	360	(2,202)
Payables to affiliates	(147)	(500)
Other non-current liabilities	(1,093)	(2,546)
Deferred revenue	2,246	(62)
Net cash provided by (used in) operating activities	<u>10,878</u>	<u>(10,850)</u>
Cash flows used in investing activities:		
Second-generation satellites, ground and related launch costs	(43,305)	(71,212)
Property and equipment additions	(382)	(2,385)
Investment in businesses	(450)	(500)
Restricted cash	(3,650)	(10,436)
Net cash used in investing activities	<u>(47,787)</u>	<u>(84,533)</u>
Cash flows from financing activities:		
Borrowings from Facility Agreement	5,008	18,659
Proceeds from contingent equity agreement	23,000	—
Proceeds from issuance of common stock and exercise of warrants	100	526
Proceeds from the issuance of 5.0% convertible notes	—	38,000
Borrowings from subordinated loan agreement	—	12,500
Payment of deferred financing costs	(250)	(925)
Net cash from financing activities	<u>27,858</u>	<u>68,760</u>
Effect of exchange rate changes on cash	319	(314)
Net (decrease) increase in cash and cash equivalents	<u>(8,732)</u>	<u>(26,937)</u>
Cash and cash equivalents, beginning of period	9,951	33,017
Cash and cash equivalents, end of period	<u>\$ 1,219</u>	<u>\$ 6,080</u>
Supplemental disclosure of cash flow information:		
Cash paid for:		
Interest	\$ 18,958	\$ 19,097
Income taxes	216	82
Supplemental disclosure of non-cash financing and investing activities:		
Reduction in accrued second-generation satellites and ground costs	4,646	3,992
Increase in capitalized accrued interest for second-generation satellites and ground costs	4,309	1,117
Capitalization of the accretion of debt discount and amortization of prepaid finance costs	6,786	17,962
Capitalized interest paid in common stock on the 5% and 8% Notes	2,874	1,799
Conversion of convertible notes into common stock	2,000	1,000
Payments made in Common Stock	1,755	1,740
Reduction in assets and liabilities due to note conversions and warrant exercises	1,812	1,538
Conversion of contingent equity account derivative liability to equity	5,853	5,955
Value of warrants issued in connection with the contingent equity account loan fee	2,226	8,318
Recognition of a beneficial conversion feature on long-term debt	—	17,100
Value of warrants issued in connection with raising capital and debt	—	8,081
Recognition of contingent reimbursement	—	1,852

See accompanying notes to unaudited interim condensed consolidated financial statements.



## GLOBALSTAR, INC.

### NOTES TO UNAUDITED INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

#### 1. BASIS OF PRESENTATION

The Company has prepared the accompanying unaudited interim condensed consolidated financial statements in accordance with generally accepted accounting principles in the United States of America (“GAAP”) for interim financial information. Certain information and footnote disclosures normally in financial statements have been condensed or omitted pursuant to the rules and regulations of the Securities and Exchange Commission; however, management believes the disclosures made are adequate to make the information presented not misleading. These financial statements and notes should be read in conjunction with the consolidated financial statements and notes thereto included in Globalstar, Inc.’s Annual Report on Form 10-K for the year ended December 31, 2011 and Management’s Discussion and Analysis of Financial Condition and Results of Operations herein.

The preparation of condensed consolidated financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. The Company evaluates estimates on an ongoing basis. Significant estimates include the value of derivative instruments, the allowance for doubtful accounts, the net realizable value of inventory, the useful life and value of property and equipment, the value of stock-based compensation, the reserve for product warranties, and income taxes. Actual results could differ from these estimates.

All significant intercompany transactions and balances have been eliminated in the consolidation. In the opinion of management, such information includes all adjustments, consisting of normal recurring adjustments, that are necessary for a fair presentation of the Company’s condensed consolidated statements of operations, condensed consolidated balance sheets, and condensed consolidated statements of cash flows for the periods presented. These unaudited interim condensed consolidated financial statements include the accounts of Globalstar and its majority owned or otherwise controlled subsidiaries. The results of operations for the three and nine months ended September 30, 2012 are not necessarily indicative of the results that may be expected for the full year or any future period.

#### *Recently Issued Accounting Pronouncements*

In December 2011, the Financial Accounting Standards Board (“FASB”) issued Accounting Standards Update (“ASU”) No. 2011-12, “Comprehensive Income (Topic 220): Deferral of the Effective Date for Amendments to the Presentation of Reclassifications of Items Out of Accumulated Other Comprehensive Income in Accounting Standards Update No. 2011-05.” This ASU defers the changes in ASU 2011-05 that relate to the presentation of reclassification adjustments and supersedes certain pending paragraphs. ASU 2011-12 will be applied retrospectively. ASU 2011-12 is effective for fiscal years, and interim periods within those years, beginning after December 15, 2011. This adoption has been reflected in the Company’s condensed consolidated financial statements.

In June 2011, the FASB issued ASU No. 2011-05, “Comprehensive Income (Topic 220): Presentation of Comprehensive Income.” This ASU amends the FASB Accounting Standards Codification (“Codification”) to allow an entity the option to present the total of comprehensive income, the components of net income, and the components of other comprehensive income either in a single continuous statement of comprehensive income or in two separate but consecutive statements. In both choices, an entity is required to present each component of net income along with total net income, each component of other comprehensive income along with a total for other comprehensive income, and a total amount for comprehensive income. ASU 2011-05 eliminates the option to present the components of other comprehensive income as part of the statement of changes in stockholders’ equity. The amendments to the Codification in the ASU do not change the items that must be reported in other comprehensive income or when an item of other comprehensive income must be reclassified to net income. ASU 2011-05 will be applied retrospectively. ASU 2011-05 is effective for fiscal years, and interim periods within those years, beginning after December 15, 2011. This adoption has been reflected in the Company’s condensed consolidated financial statements.

In May 2011, the FASB issued ASU No. 2011-04, Fair Value Measurement (Topic 820): Amendments to Achieve Common Fair Value Measurement and Disclosure Requirements in U.S. GAAP and IFRSs. The amendments in this ASU generally represent clarification of Topic 820, but also include instances where a particular principle or requirement for measuring fair value or disclosing information about fair value measurements has changed. This update results in common principles and requirements for measuring fair value and for disclosing information about fair value measurements in accordance with GAAP and IFRS. The amendments are effective for interim and annual periods beginning after December 15, 2011 and are to be applied prospectively. This adoption did not have an impact on the Company’s condensed consolidated financial statements.

## 2. MANAGEMENT'S PLANS REGARDING FUTURE OPERATIONS

In each of the last three years and the nine months ended September 30, 2012, the Company has generated operating losses, which has adversely affected the Company's liquidity. These operating losses were caused primarily by the deterioration of the Company's first-generation satellite constellation and delays in the launch and deployment of its second-generation satellites, which in turn reduced its ability to provide reliable Duplex service to its customers. In response to these circumstances, the Company developed a plan to improve operations; complete the launches of the remaining second-generation satellites; complete the construction, deployment and activation of additional second-generation satellites and next-generation ground upgrades; and obtain additional financing.

As further described below, the Company has taken the following steps pursuant to its plan.

- Reduced operating expenses by, among other things, streamlining its supply chain and other operations, consolidating its world-wide operations, including the completion of the relocation of its corporate headquarters to Covington, Louisiana, and simplifying its product offerings.
- Increased revenues by transitioning legacy Duplex customers to more profitable plans and by streamlining its Simplex and SPOT product offerings and targeting them to the consumer and enterprise markets.
- Successfully launched 18 second-generation satellites.
- Issued \$38.0 million in 5.0% Notes and drew \$37.2 million from its contingent equity account.
- Obtained lender agreement to defer principal payments previously due to begin in June 2012 to June 2013 on its senior secured facility agreement (the "Facility Agreement").
- Obtained the required licensing to activate its ground stations in North America, permitting call traffic with its second-generation satellites.
- Settled disputes with Thales Alenia Space ("Thales") regarding prior contractual issues and entered into an agreement with Thales for the manufacture and delivery of six additional second-generation satellites.
- Completed negotiations with Arianespace regarding additional expenses associated with previous launch delays, thus permitting continued preparation for the Company's fourth launch scheduled for the first quarter of 2013.
- Received an extension of its NASDAQ listing on the Capital Market of the NASDAQ Stock Market through the end of 2012.
- Entered into initial agreements with third parties to restart operations at existing Globalstar gateways around the world to increase commercial coverage.
- Successfully uploaded the AOCS software solution to the final previously launched satellite, which the Company intends to place into service in the near future. This will permit any satellite, if affected by a momentum wheel issue, to continue to operate.

The Company believes that these actions, combined with additional actions included in its operating plan, will result in improved cash flows from operations, provided the significant uncertainties further described in the last two paragraphs of this footnote are successfully resolved. These additional actions include, among other things, the following:

- Completing the deployment of its second-generation constellation by launching six more second-generation satellites in the first quarter of 2013.
- Engaging in a proceeding before the FCC to receive authority to utilize the Company's spectrum to offer terrestrial communications services separate and apart from, but coordinated with, its satellite-based communications services.
- Continuing to identify and pursue opportunities to construct new gateways in areas of the world where the Company has not previously operated.
- Continuing to pursue numerous opportunities in the field of aviation; including next-generation "space-based" air traffic management services, in association with our technology partner, ADS-B Technologies, LLC.
- Completing the second-generation ground infrastructure upgrades that will permit the Company to offer a new suite of consumer and enterprise products that leverage our new, inexpensive chip architecture.
- Completing the financing and purchase of the additional six second-generation satellites beyond the first 24 from Thales.

- Continuing to control operating expenses while redirecting available resources to the marketing and sales of product offerings.
- Improving its key business processes and leveraging its information technology platform.
- Implementing sales and marketing programs designed to take advantage of the continued expansion of the Company's Duplex coverage.
- Introducing new and innovative Simplex and Duplex products to the market that will further drive sales volume and revenue.

Despite continued improvements in the Company's operations, it does not have sufficient cash on hand, cash flows from operations, and available funds in its contingent equity account to meet its existing contractual obligations over the next 12 months. The Company is currently seeking additional external financing and amendments to its existing debt obligations, including the Facility and the 5.75% Convertible Senior Unsecured Notes (the "5.75% Notes") and certain other contractual obligations. In addition, substantial uncertainties remain related to the outcome of the fourth launch of six second-generation satellites, the Company's noncompliance with certain of the Facility's covenants (see Note 4 for further discussion), the remaining useful life of the first-generation satellites still in service and the impact and timing of the Company's plans to improve operating cash flows and to restructure its contractual obligations. If the resolution of these uncertainties materially and negatively impacts cash and liquidity, the Company's ability to continue to execute its business plans will be adversely affected.

Further, the Company's longer-term business plan includes launching additional second-generation satellites in addition to the first 24, making improvements to its ground infrastructure, and releasing new products. To execute these longer-term plans successfully, the Company will need to obtain additional external financing to fund these expenditures. Although the Company is seeking such financing and is continuing to address requirements with contractors, there is no guarantee that these efforts will be successful given the scope, complexity, cost and risk of completing the construction of the space and ground components of its second-generation constellation and the development of marketable new products. Accordingly, the Company is not in a position to provide an estimate when, or if, these longer-term plans will be completed and the effect this will have on the Company's performance and liquidity.

### 3. PROPERTY AND EQUIPMENT

Property and equipment consist of the following (in thousands):

	September 30, 2012	December 31, 2011
Globalstar System:		
Space component	\$ 931,936	\$ 532,487
Ground component	49,040	49,109
Construction in progress:		
Space component	294,093	650,920
Ground component	84,240	80,071
Prepaid long-lead items and other	18,135	18,028
Total Globalstar System	1,377,444	1,330,615
Internally developed and purchased software	14,140	14,052
Equipment	12,625	12,333
Land and buildings	4,021	4,152
Leasehold improvements	1,481	1,402
	1,409,711	1,362,554
Accumulated depreciation and amortization	(183,397)	(144,836)
	<u>\$ 1,226,314</u>	<u>\$ 1,217,718</u>

#### Contracts

The following table presents the core contract prices for the construction of the first 24 satellites of the Company's second-generation constellation, related launch services and ground upgrades (in thousands):

	Contract Price
Thales second-generation satellites	\$ 622,690
Arianespace launch services	216,000
Launch insurance	39,903
Hughes next-generation ground component	104,597
Ericsson next-generation ground network	29,036
Total	<u>\$ 1,012,226</u>

As of September 30, 2012, the Company had incurred \$945.6 million of costs under these contracts, including contracts payable and accrued expenses of \$23.8 million, excluding interest. Of the amounts incurred, the Company had capitalized \$940.1 million and expensed \$5.5 million of research and development costs. The table above does not include any amounts for the manufacture and launch of six additional second-generation satellites, as discussed further below.

#### Second-Generation Satellites

The Company has a contract with Thales for the construction of the Company's second-generation low-earth orbit satellites and related services. The Company has launched 18 of the 24 second-generation satellites and plans to launch the remaining six satellites in the first quarter of 2013; however, this plan is subject to numerous factors that are outside of the Company's control.

In June 2012, the Company and Thales agreed to settle their prior commercial disputes including those disputes which were the subject of a May 2012 arbitration award.

In September 2012, the Company entered into an agreement with Thales for the manufacture and delivery of six additional satellites for the Globalstar second-generation constellation. The purchase price for the six satellites, certain software upgrades and related services is €149.9 million, with an initial payment due upon the close of financing and subsequent payments due over a 34-month period subject to Thales' reaching construction milestones. Neither party is obligated to perform under the contract until Globalstar obtains financing for at least 85% of the total contract price, among other conditions. See Note 9 for further discussion.

In accordance with its plans, during October 2012, the Company successfully uploaded the AOCS software solution to the second-generation satellite that was previously taken out of service due to anomalous behavior with its momentum wheels. The Company intends to place this satellite into service in the near future. Although the Company does not expect this problem to arise in other satellites, this software solution can be uploaded to any satellite that may experience similar anomalous behaviors with its momentum wheels.

For assets that are no longer providing service, the Company removes the estimated cost and accumulated depreciation from property and equipment. During the second quarter of 2012, the Company reduced the carrying value of its first-generation constellation by approximately \$7.1 million. This loss is recorded in operating expenses for the nine months ended September 30, 2012.

The Company has a contract with Arianespace for the launch of the Company's second-generation satellites and certain pre and post-launch services under which Arianespace agreed to make four launches of six satellites each. As previously disclosed, the Company was negotiating with Arianespace regarding certain additional costs related to prior launches. In September 2012, the Company completed these negotiations. All amounts owed to Arianespace for these prior launch costs are included in accounts payable as of September 30, 2012.

#### *Next-Generation Gateways and Other Ground Facilities*

In May 2008, the Company and Hughes entered into an agreement under which Hughes agreed to design, supply and implement (a) the Radio Access Network (RAN) ground network equipment and software upgrades for installation at a number of the Company's satellite gateway ground stations and (b) satellite interface chips to be a part of the User Terminal Subsystem (UTS) in various next-generation Globalstar devices. The Company and Hughes have amended this agreement extending the performance, revising certain payment milestones and adding new features. The Company has the option to purchase additional RANs and other software and hardware improvements at pre-negotiated prices. The Company and Hughes have also amended their agreement to extend the deadline to make certain scheduled payments previously due under the contract. See Note 8 for further discussion.

In October 2008, the Company entered into an agreement with Ericsson, a leading global provider of technology and services to telecom operators. The Company and Ericsson have amended this contract to increase the Company's obligations for additional deliverables and features. According to the contract, Ericsson will work with the Company to develop, implement and maintain a ground interface, or core network, system that will be installed at the Company's satellite gateway ground stations. The Company has the option to purchase additional core networks at pre-negotiated prices. The Company and Ericsson have amended their agreement to extend the deadline to make certain scheduled payments previously due under the contract. See Note 8 for further discussion.

#### **Capitalized Interest and Depreciation Expense**

The following tables summarize capitalized interest for the periods indicated below (in thousands):

	<b>As of</b>			
	<b>September 30, 2012</b>		<b>December 31, 2011</b>	
<b>Total Interest Capitalized</b>	<b>\$ 209,533</b>		<b>\$ 176,361</b>	
	<b>Three Months Ended</b>		<b>Nine Months Ended</b>	
	<b>September 30, 2012</b>	<b>September 30, 2011</b>	<b>September 30, 2012</b>	<b>September 30, 2011</b>
<b>Current Period Interest Capitalized</b>	<b>\$ 8,234</b>	<b>\$ 14,221</b>	<b>\$ 33,172</b>	<b>\$ 39,823</b>

The following table summarizes depreciation expense for the periods indicated below (in thousands):

	<b>Three Months Ended</b>		<b>Nine Months Ended</b>	
	<b>September 30, 2012</b>	<b>September 30, 2011</b>	<b>September 30, 2012</b>	<b>September 30, 2011</b>
<b>Depreciation Expense</b>	<b>\$ 17,964</b>	<b>\$ 12,078</b>	<b>\$ 47,542</b>	<b>\$ 33,550</b>

#### 4. BORROWINGS

Long-term debt consists of the following (in thousands):

	September 30, 2012		December 31, 2011	
	Principal Amount	Carrying Value	Principal Amount	Carrying Value
Facility Agreement	\$ 583,303	\$ 583,303	\$ 578,295	\$ 578,295
Subordinated Loan	51,891	48,099	47,384	43,255
5.0% Convertible Senior Unsecured Notes	39,922	15,268	38,949	13,077
8.00% Convertible Senior Unsecured Notes	46,846	26,837	47,516	25,203
5.75% Convertible Senior Unsecured Notes	71,804	68,606	71,804	64,058
Total debt	793,766	742,113	783,948	723,888
Less: current portion	655,107	651,909	—	—
Long-term debt	<u>\$ 138,659</u>	<u>\$ 90,204</u>	<u>\$ 783,948</u>	<u>\$ 723,888</u>

##### **Facility Agreement**

The Company has a \$586.3 million Facility Agreement, as amended, that is scheduled to mature 84 months after the first repayment date. Scheduled semi-annual principal repayments will begin on June 30, 2013. The facility bears interest at a floating LIBOR rate, plus a margin of 2.07% through December 2012, increasing to 2.25% through December 2017 and 2.40% thereafter. Ninety-five percent of the Company's obligations under the Facility Agreement are guaranteed by COFACE, the French export credit agency. The Company's obligations under the facility are guaranteed on a senior secured basis by all of its domestic subsidiaries and are secured by a first priority lien on substantially all of the assets of the Company and its domestic subsidiaries (other than their FCC licenses), including patents and trademarks, 100% of the equity of the Company's domestic subsidiaries and 65% of the equity of certain foreign subsidiaries. The Facility Agreement contains customary events of default and requires that the Company satisfy various financial and nonfinancial covenants. As a result of satellite delivery delays, the Company has entered into various amendments and waivers to the Facility Agreement, including amendments to covenant levels specified in the Facility Agreement and other administrative items.

During the second quarter of 2012, the Company received two reservation of rights letters from the COFACE Agent identifying potential existing defaults of certain non-financial provisions of the Facility Agreement that may have occurred as a result of the Thales arbitration ruling and the subsequent settlement agreements reached with Thales related to the arbitration. The letters indicated that the lenders were evaluating their position with respect to the potential defaults. During the evaluation process, the lenders did not permit funding of the remaining \$3.0 million available under the Facility Agreement for the remaining milestone payments to Thales or allow the Company to draw from its Contingent Equity Account.

On October 12, 2012, the Company entered into Waiver Letter No. 11, which permitted the Company to make a draw from the Contingent Equity Account. The waiver letter acknowledged the conclusion by the lenders that events of default did occur as a result of the Company entering into settlement agreements with Thales related to the arbitration ruling. As of the date these financial statements were issued, the COFACE Agent had not notified the Company of its intention to accelerate the debt; however, the borrowings have been shown as current on the September 30, 2012 balance sheet in accordance with applicable accounting rules. Globalstar is currently working with the lenders to obtain all necessary waivers or amendments associated with any default issues. On October 24, 2012, the lenders permitted funding of \$2.4 million of the amounts available under the Facility Agreement to make a milestone payment to Thales.

Due to the launch delays, the Company expects that it may not be in compliance with certain financial and nonfinancial covenants specified in the Facility Agreement during the next 12 months. If the Company cannot obtain either a waiver or an amendment, the failure to comply would represent an event of default. An event of default under the Facility Agreement would permit acceleration of indebtedness under the Facility. That acceleration would permit acceleration of the Company's obligations under other agreements that contain cross-acceleration provisions.

##### **Contingent Equity Agreement**

The Company has a Contingent Equity Agreement with Thermo whereby Thermo agreed to deposit \$60 million into a contingent equity account to fulfill a condition precedent for borrowing under the Facility Agreement. Under the terms of the Facility Agreement, the Company has the right to make draws from this account if and to the extent it has an actual or projected deficiency in its ability to meet obligations due within a forward-looking 90-day period. Thermo has pledged the contingent equity account to secure the Company's obligations under the Facility Agreement.

The Contingent Equity Agreement provides that the Company will pay Thermo an availability fee of 10% per year for maintaining funds in the contingent equity account. This annual fee is payable solely in warrants entitling the holder to purchase shares of the Company's common stock at \$0.01 per share during a five-year exercise period from issuance. The number of shares issuable under the warrants is calculated by taking the outstanding funds available in the contingent equity account multiplied by 10% divided by the lower of the Company's common stock price on the issuance date or \$1.37, but not to be lower than \$0.20. Prior to June 19, 2012, the common stock price was subject to a reset provision on certain valuation dates subsequent to issuance whereby the warrant price used in the calculation was the lower of the warrant price on the issuance date or the Company's common stock price on the valuation date. The Company determined that the warrants issued in conjunction with the availability fee were derivatives and recorded the value of the derivatives as a component of other non-current liabilities at issuance. The offset was recorded in other assets and was amortized over the one-year availability period. The warrants issued on June 19, 2012 are not subject to a reset provision subsequent to issuance. The value of the warrants issued was recorded as equity and the offset was recorded in other assets and is being amortized over the one-year availability period.

When the Company draws on the contingent equity account, it issues Thermo a number of shares of common stock calculated using a price per share equal to 80% of the average closing price of the common stock for the 15 trading days immediately preceding the draw. The 20% discount on the value of the shares issued to Thermo is recognized as a deferred financing cost and is amortized over the remaining term of the Facility Agreement. Amounts can only be withdrawn from the account provided that no default has occurred and is continuing under the Facility Agreement. Thermo may withdraw undrawn amounts in the account after December 31, 2014.

The following table summarizes the balance of and the draws on the contingent equity account (dollars in thousands) and the related warrants and shares issued to Thermo since origination of the agreement as of September 30, 2012:

	Available Amount	Draws	Warrants Issued	Shares Issued
June 19, 2009 (1)	\$ 60,000	\$ —	4,379,562	—
December 31, 2009 (2)	60,000	—	2,516,990	—
June 19, 2010 (1)	60,000	—	4,379,562	—
June 19, 2011 (2)	60,000	—	620,438	—
June 19, 2011 (1)	60,000	—	5,000,000	—
November 4, 2011(3)	54,600	5,400	—	11,376,404
November 30, 2011 (3)	45,800	8,800	—	25,229,358
January 11, 2012 (3)	36,000	9,800	—	22,546,012
March 23, 2012 (3)	27,300	8,700	—	14,135,615
May 30, 2012 (3)	22,800	4,500	—	14,204,545
June 19, 2012 (2)	22,800	—	16,428,571	—
June 19, 2012 (1), (4)	22,800	—	8,142,857	—
September 30, 2012	22,800	\$ 37,200	41,467,980	87,491,934

- (1) Warrants to purchase common stock were issued to Thermo for the annual availability fee pursuant to the terms of the Contingent Equity Agreement.
- (2) Additional warrants were issued to Thermo due to the reset provisions in the Contingent Equity Agreement.
- (3) Nonvoting shares of common stock were issued to Thermo with respect to the Company's draws on the contingent equity account pursuant to the terms of the Contingent Equity Agreement.
- (4) Warrants issued on June 19, 2012 are not subject to the reset provisions in the Contingent Equity Agreement.

On June 19, 2010, the warrants issued on June 19, 2009 and on December 31, 2009 were no longer variable and the related \$11.9 million liability was reclassified to equity. On June 19, 2011, the warrants issued on June 19, 2010 were no longer variable and the related \$6.0 million liability was reclassified to equity. On June 19, 2012, the warrants issued on June 19, 2011 were no longer variable and the related \$5.9 million liability was reclassified to equity.

As of September 30, 2012, no warrants issued in connection with the Contingent Equity Agreement had been exercised.

No voting common stock is issuable if it would cause Thermo and its affiliates to own more than 70% of the Company's outstanding voting stock. The Company may issue nonvoting common stock in lieu of common stock to the extent issuing common stock would cause Thermo and its affiliates to exceed this 70% ownership level. The Company issued nonvoting shares to Thermo as a result of the draws made during 2011 and the first three quarters of 2012.

#### **Subordinated Loan Agreement**

The Company has a Loan Agreement with Thermo whereby Thermo loaned the Company \$25 million for the purpose of funding the debt service reserve account required under the Facility Agreement. This loan is subordinated to, and the debt service reserve account is pledged to secure, all of the Company's obligations under the Facility Agreement. Amounts deposited in the debt service reserve account are restricted to making payments due under the Facility Agreement.

The loan accrues interest at 12% per annum, which is capitalized and added to the outstanding principal in lieu of cash payments. The Company will make payments to Thermo only when permitted under the Facility Agreement. The loan becomes due and payable six months after the obligations under the Facility Agreement have been paid in full, the Company has a change in control or any acceleration of the maturity of the loans under the Facility Agreement occurs. As additional consideration for the loan, the Company issued Thermo a warrant to purchase 4,205,608 shares of common stock at \$0.01 per share with a five-year exercise period. No voting common stock is issuable upon such exercise if the issuance would cause Thermo and its affiliates to own more than 70% of the Company's outstanding voting stock. The Company may issue nonvoting common stock in lieu of common stock to the extent issuing common stock would cause Thermo and its affiliates to exceed this 70% ownership level.

The Company determined that the warrant was an equity instrument and recorded it as a part of stockholders' equity with a corresponding debt discount of \$5.2 million, which is netted against the principal amount of the loan. The Company is accreting the debt discount associated with the warrant to interest expense over the term of the loan agreement using an effective interest method. As of September 30, 2012, the remaining debt discount was \$3.8 million and \$14.4 million of interest was outstanding; these are included in long-term debt on the Company's consolidated balance sheet.

In 2009, Thermo borrowed \$20 million of the \$25 million it loaned to the Company under the Loan Agreement from two Company vendors and also agreed to reimburse another Company vendor if its guarantee of a portion of the debt service reserve account were called. During 2011, this Company vendor funded the debt service reserve account in the amount of \$12.5 million, for a total of \$37.5 million under the subordinated loan.

Pursuant to the terms of the Facility Agreement, the Company was required to fund a total of \$46.8 million in the debt service reserve account. The funds in this account are restricted to making principal and interest payments on the Facility Agreement. The minimum required balance, not to exceed \$46.8 million, fluctuates over time based on the timing of principal and interest payment dates. As of September 30, 2012, the entire amount of \$46.8 million is recorded in restricted cash.

#### **5.00% Convertible Senior Notes**

In 2011, the Company issued \$38 million in aggregate principal amount of the 5.0% Convertible Senior Unsecured Notes (the "5.0% Notes") and warrants (the "5.0% Warrants") to purchase 15,200,000 shares of voting common stock of the Company at an exercise price of \$1.25 per share. The 5.0% Notes are convertible into shares of common stock at an initial conversion price of \$1.25 per share of common stock, or 800 shares of the Company's common stock per \$1,000 principal amount of the 5.0% Notes, subject to adjustment in the manner set forth in the Indenture. The 5.0% Notes are guaranteed on a subordinated basis by substantially all of the Company's domestic subsidiaries (the "Guarantors"), on an unconditional joint and several basis, pursuant to a Guaranty Agreement (the "Guaranty"). The 5.0% Warrants are exercisable until five years after their issuance. The 5.0% Notes and 5.0% Warrants have anti-dilution protection in the event of certain stock splits or extraordinary share distributions, and a reset of the conversion and exercise price on April 15, 2013 if the Company's common stock is below the initial conversion and exercise price at that time. The 5.0% Notes are senior unsecured debt obligations of the Company and rank pari passu with the Company's existing 5.75% and 8.00% Convertible Senior Notes and are subordinated to the Company's obligations pursuant to its Facility Agreement. There is no sinking fund for the 5.0% Notes. The 5.0% Notes will mature at the earlier to occur of (i) December 14, 2021, or (ii) six months following the maturity date of the Facility Agreement and bear interest at a rate of 5.0% per annum. Interest on the 5.0% Notes will be payable in-kind semi-annually in arrears on June 15 and December 15 of each year. Under certain circumstances, interest on the 5.0% Notes will be payable in cash at the election of the holder if such payments are permitted under the Facility Agreement. The indenture governing the 5.0% Notes contains customary events of default. No event of default existed as of September 30, 2012.

No 5.0% Notes were converted and no 5.0% Warrants were exercised since their initial issuance in 2011.

#### **8.00% Convertible Senior Notes**

In 2009, the Company issued \$55 million in aggregate principal amount of 8.00% Convertible Senior Unsecured Notes (the "8.00% Notes") and warrants (the "8.00% Warrants") to purchase shares of the Company's common stock. The 8.00% Notes mature at the later of the tenth anniversary of closing (June 19, 2019) or six months following the maturity date of the Facility Agreement and bear interest at a rate of 8.00% per annum. Interest on the 8.00% Notes is payable in the form of additional 8.00% Notes or, subject to certain restrictions, in common stock at the option of the holder. Interest is payable semi-annually in arrears on June 15 and December 15 of each year. The 8.00% Notes are subordinated to all of the Company's obligations under the Facility Agreement. The 8.00% Notes are the Company's senior unsecured debt obligations and rank pari passu with the Company's existing 5.0% and 5.75% Notes. The indenture governing the 8.00% Notes contains customary events of default. No event of default existed as of September 30, 2012.

The current exercise price of the 8.00% Warrants is \$0.32 and the base conversion price of the 8.00% Notes is \$1.59.

During the third quarter of 2012, approximately \$2.0 million of the 8.00% Notes were converted resulting in the issuance of 1.9 million common shares. 8.00% Warrants were exercised during the first three quarters of 2012 to purchase approximately 0.6 million common shares with a fair value of approximately \$0.4 million.

## 5.75% Convertible Senior Notes

In 2008, the Company issued \$150 million aggregate principal amount of 5.75% Notes, which, subject to certain exceptions set forth in the related indenture, are subject to repurchase by the Company for cash at the option of the holders in whole or part (i) on each of April 1, 2013, April 1, 2018 and April 1, 2023 or (ii) upon a fundamental change, both at a purchase price equal to 100% of the principal amount of the 5.75% Notes, plus accrued and unpaid interest, if any. A fundamental change will occur upon certain changes in the ownership of the Company, or certain events relating to the trading of the Company's common stock. Holders may convert their 5.75% Notes into shares of common stock at their option at any time prior to maturity, subject to the Company's option to deliver cash in lieu of all or a portion of the shares. The indenture governing the 5.75% Notes contains customary events of default. No event of default existed as of September 30, 2012. The 5.75% Notes are subordinated to all of the Company's obligations under the Facility Agreement. The 5.75% Notes are the Company's senior unsecured debt obligations and rank pari passu with the Company's existing 8.00% and 5.0% Notes. The 5.75% Notes mature on April 1, 2028 and bear interest at a rate of 5.75% per annum. Interest on the 5.75% Notes is payable semi-annually in arrears on April 1 and October 1 of each year. The base conversion price of the 5.75% Notes is \$6.02. As of September 30, 2012, the carrying value of the 5.75% Notes is classified as a current debt obligation on the Company's condensed consolidated balance sheet because the first put option will occur within the next 12 months.

No 5.75% Notes were converted during the first three quarters of 2012.

### Share Lending Agreement

Concurrently with the offering of the 5.75% Notes, the Company entered into a share lending agreement (the "Share Lending Agreement") with Merrill Lynch International (the "Borrower"), pursuant to which the Company agreed to lend up to 36,144,570 shares of common stock (the "Borrowed Shares") to the Borrower, subject to certain adjustments, for a period ending on the earliest of (i) at the Company's option, at any time after the entire principal amount of the 5.75% Notes ceases to be outstanding, (ii) the written agreement of the Company and the Borrower to terminate, (iii) the occurrence of a Borrower default, at the option of Lender, and (iv) the occurrence of a Lender default, at the option of the Borrower. Pursuant to the Share Lending Agreement, upon the termination of the share loan, the Borrower must return the Borrowed Shares to the Company. Upon the conversion of 5.75% Notes (in whole or in part), a number of Borrowed Shares proportional to the conversion rate for such notes must be returned to the Company. At the Company's election, the Borrower may deliver cash equal to the market value of the corresponding Borrowed Shares instead of returning to the Company the Borrowed Shares otherwise required by conversions of 5.75% Notes.

Pursuant to and upon the terms of the Share Lending Agreement, the Company will issue and lend the Borrowed Shares to the Borrower as a share loan. The Borrowing Agent also is acting as an underwriter with respect to the Borrowed Shares, which are being offered to the public. The Borrowed Shares included approximately 32.0 million shares of common stock initially loaned by the Company to the Borrower on separate occasions, delivered pursuant to the Share Lending Agreement and the Underwriting Agreement, and an additional 4.1 million shares of common stock that, from time to time, may be borrowed from the Company by the Borrower pursuant to the Share Lending Agreement and the Underwriting Agreement and subsequently offered and sold at prevailing market prices at the time of sale or negotiated prices. The Borrowed Shares are free trading shares. At each of September 30, 2012 and December 31, 2011, approximately 17.3 million Borrowed Shares remained outstanding. As of September 30, 2012 and December 31, 2011, the unamortized amount of issuance costs associated with the Share Lending Agreement was \$1.0 million and \$2.3 million, respectively. As of September 30, 2012, the unamortized issuance costs are classified as a current asset on the Company's condensed consolidated balance sheet, which is consistent with the classification of the related 5.75% Notes as a current debt obligation, as further discussed above.

### Warrants Outstanding

As of September 30, 2012 and December 31, 2011, warrants were outstanding to purchase 122.5 million shares and 76.8 million shares, respectively, of the Company's common stock as shown in the table below:

	Outstanding Warrants		Strike Price	
	September 30, 2012	December 31, 2011	September 30, 2012	December 31, 2011
Contingent Equity Agreement (1)	41,467,980	16,896,552	\$ 0.01	\$ 0.01
Subordinated Loan	4,205,608	4,205,608	0.01	0.01
5.0% Notes (2)	15,200,000	15,200,000	1.25	1.25
8.00% Notes (3)	61,606,706	40,486,794	0.32	0.49
5.75% Notes	—	—	—	—
	<u>122,480,294</u>	<u>76,788,954</u>		

- (1) On certain valuation dates, additional warrants were issued due to reset provisions in the agreement.
- (2) According to the terms of the 5.0% Notes, the 5.0% Warrants are subject to reset on April 15, 2013, if the price of the Company's common stock is below the initial conversion and exercise price at that date.
- (3) According to the terms of the 8.00% Notes, additional 8.00% Warrants may be issued to holders if shares of common stock are issued below the then current warrant reset price (\$0.32 as of September 30, 2012). No additional warrants were issued during the first quarter of 2012. During the second quarter, the Company issued stock at \$0.32 per share, which was below the previous strike price of \$0.49, in connection with the contingent consideration paid as part of the acquisition of Axonn. Given this transaction and the related provisions in the warrant agreements, the holders of the 8.00% Warrants received additional 8.00% Warrants to purchase 21.7 million more shares of common stock. No additional warrants were issued during the third quarter of 2012.

## 5. DERIVATIVES

The following tables disclose the fair value and locations of the derivative instruments on the Company's condensed consolidated balance sheets and condensed consolidated statements of operations (in thousands):

	<u>September 30, 2012</u>	<u>December 31, 2011</u>
<b>Intangible and other assets:</b>		
Interest rate cap	\$ 94	\$ 255
<b>Total intangible and other assets</b>	<u>\$ 94</u>	<u>\$ 255</u>
<b>Derivative liabilities:</b>		
Compound embedded conversion option with 8.00% Notes	\$ (5,421)	\$ (7,111)
Warrants issued with 8.00% Notes	(26,284)	(22,673)
Warrants issued in conjunction with contingent equity agreement	—	(6,155)
Contingent put feature embedded in the 5.0% Notes	(3,015)	(3,057)
<b>Total derivative liabilities</b>	<u>\$ (34,720)</u>	<u>\$ (38,996)</u>

	<b>Three Months Ended</b>	
	<u>September 30, 2012</u>	<u>September 30, 2011</u>
Interest rate cap	\$ (39)	\$ (437)
Compound embedded conversion option with 8.00% Notes	(2,417)	13,330
Warrants issued with 8.00% Notes	(13,963)	10,336
Warrants issued in conjunction with contingent equity agreement	—	2,259
Contingent put feature embedded in the 5.0% Notes	(54)	(1,695)
<b>Total derivative gain (loss)</b>	<u>\$ (16,473)</u>	<u>\$ 23,793</u>

	<b>Nine Months Ended</b>	
	<u>September 30, 2012</u>	<u>September 30, 2011</u>
Interest rate cap	\$ (161)	\$ (697)
Compound embedded conversion option with 8.00% Notes	1,287	17,370
Warrants issued with 8.00% Notes	(4,031)	14,987
Warrants issued in conjunction with contingent equity agreement	301	4,125
Contingent put feature embedded in the 5.0% Notes	42	(1,695)
<b>Total derivative gain (loss)</b>	<u>\$ (2,562)</u>	<u>\$ 34,090</u>

None of the derivative instruments is designated as a hedge.

### *Interest Rate Cap*

In June 2009, in connection with entering into the Facility Agreement, which provides for interest at a variable rate, the Company entered into five ten-year interest rate cap agreements. The interest rate cap agreements reflect a variable notional amount ranging from \$586.3 million to \$14.8 million at interest rates that provide coverage to the Company for exposure resulting from escalating interest rates over the term of the Facility Agreement. The interest rate cap provides limits on the six-month Libor rate ("Base Rate") used to calculate the coupon interest on outstanding amounts on the Facility Agreement of 4.00% from the date of issuance through December 2012. Thereafter, the Base Rate is capped at 5.50% should the Base Rate not exceed 6.5%. Should the Base Rate exceed 6.5%, the Company's Base Rate will be 1% less than the then six-month Libor rate. The Company paid an approximately \$12.4 million upfront fee for the interest rate cap agreements. The interest rate cap did not qualify for hedge accounting treatment, and changes in the fair value of the agreements are included in the condensed consolidated statement of operations.

### *Compound Embedded Conversion Option with 8.00% Notes*

The Company recorded the conversion rights and features embedded within the 8.00% Notes as a compound embedded derivative liability on its condensed consolidated balance sheet with a corresponding debt discount which is netted against the principal amount of the 8.00% Notes. The Company is accreting the debt discount associated with the compound embedded derivative liability to interest expense over the term of the 8.00% Notes using the effective interest rate method. The fair value of the compound embedded derivative liability is marked-to-market at the end of each reporting period, with any changes in value reported in the condensed consolidated statements of operations. The Company determined the fair value of the compound embedded derivative using a Monte Carlo simulation model.

### *Warrants Issued with 8.00% Notes*

Due to the cash settlement provisions and reset features in the 8.00% Warrants issued with the 8.00% Notes, the Company recorded the 8.00% Warrants as an embedded derivative liability on its condensed consolidated balance sheet with a corresponding debt discount which is netted against the principal amount of the 8.00% Notes. The Company is accreting the debt discount associated with the warrant liability to interest expense over the term of the 8.00% Warrants using the effective interest rate method. The fair value of the warrant liability is marked-to-market at the end of each reporting period, with any changes in value reported in the condensed consolidated statements of operations. The Company determined the fair value of the warrant derivative using a Monte Carlo simulation model.

### *Warrants Issued in Conjunction with Contingent Equity Agreement*

Prior to June 19, 2012, the Company determined that the warrants issued in conjunction with the availability fee for the Contingent Equity Agreement were a liability at issuance. The offset was recorded in other non-current assets and was amortized over the one-year availability period. The fair value of the warrant liability was marked-to-market at the end of each reporting period, with any changes in value reported in the condensed consolidated statements of operations. The Company determined the principal amount of the warrant derivative using a Monte Carlo simulation model.

On June 19, 2012, the Company issued additional warrants in conjunction with the availability fee for the Contingent Equity Agreement. This tranche of warrants is not subject to a reset provision and therefore is not marked-to-market at the end of each reporting period. The Company determined that the warrant was an equity instrument and recorded it as equity. The offset is recorded in other non-current assets and is being amortized over the one-year availability period.

### *Contingent Put Feature Embedded in the 5.0% Notes*

The Company evaluated the embedded derivative resulting from the contingent put feature within the Indenture for bifurcation from the 5.0% Notes. The contingent put feature was not deemed clearly and closely related to the 5.0% Notes and was bifurcated as a standalone derivative. The Company recorded this embedded derivative liability as a non-current liability on its condensed consolidated balance sheets with a corresponding debt discount which is netted against the principal amount of the 5.0% Notes. The fair value of the contingent put feature liability is marked-to-market at the end of each reporting period. The Company determined the fair value of the contingent put feature derivative using a Monte Carlo simulation model based upon a risk-neutral stock price model.

## **6. FAIR VALUE MEASUREMENTS**

The Company follows the authoritative guidance for fair value measurements relating to financial and non-financial assets and liabilities, including presentation of required disclosures herein. This guidance establishes a fair value framework requiring the categorization of assets and liabilities into three levels based upon the assumptions (inputs) used to price the assets and liabilities. Level 1 provides the most reliable measure of fair value, whereas Level 3 generally requires significant management judgment. The three levels are defined as follows:

*Level 1:* Unadjusted quoted prices in active markets that are accessible at the measurement date for identical assets or liabilities.

*Level 2:* Quoted prices in markets that are not active or inputs which are observable, either directly or indirectly, for substantially the full term of the asset or liability.

*Level 3:* Prices or valuation techniques that require inputs that are both significant to the fair value measurement and unobservable (i.e., supported by little or no market activity).

## Recurring Fair Value Measurements

The following table provides a summary of the financial assets and liabilities measured at fair value on a recurring basis as of September 30, 2012 and December 31, 2011 (in thousands):

	Fair Value Measurements at September 30, 2012:			Total Balance
	(Level 1)	(Level 2)	(Level 3)	
<b>Other assets:</b>				
Interest rate cap	\$ —	\$ 94	\$ —	\$ 94
Total other assets measured at fair value	\$ —	\$ 94	\$ —	\$ 94
<b>Other liabilities:</b>				
Liability for contingent consideration	\$ —	\$ —	\$ (4,052)	\$ (4,052)
Compound embedded conversion option with 8.00% Notes	—	—	(5,421)	(5,421)
Warrants issued with 8.00% Notes	—	—	(26,284)	(26,284)
Contingent put feature embedded in 5.0% Notes	—	—	(3,015)	(3,015)
Total other liabilities measured at fair value	\$ —	\$ —	\$ (38,772)	\$ (38,772)
<b>Fair Value Measurements at December 31, 2011:</b>				
	(Level 1)	(Level 2)	(Level 3)	Total Balance
<b>Other assets:</b>				
Interest rate cap	\$ —	\$ 255	\$ —	\$ 255
Total other assets measured at fair value	\$ —	\$ 255	\$ —	\$ 255
<b>Other liabilities:</b>				
Liability for contingent consideration	\$ —	\$ —	\$ (4,963)	\$ (4,963)
Compound embedded conversion option with 8.00% Notes	—	—	(7,111)	(7,111)
Warrants issued with 8.00% Notes	—	—	(22,673)	(22,673)
Warrants issued with contingent equity agreement	—	—	(6,155)	(6,155)
Contingent put feature embedded in 5.0% Notes	—	—	(3,057)	(3,057)
Total other liabilities measured at fair value	\$ —	\$ —	\$ (43,959)	\$ (43,959)

### Interest Rate Cap

The fair value of the interest rate cap is determined using observable pricing inputs including benchmark yields, reported trades, and broker/dealer quotes at the reporting date. See Note 5 for further discussion.

### Liability for Contingent Consideration

In connection with the acquisition of Axonn in December 2009, the Company is obligated to pay up to an additional \$10.8 million in contingent consideration for earnouts based on sales of existing and new products over a five-year earnout period beginning January 1, 2010. The Company will make earnout payments in stock (not to exceed 10% of the Company's pre-transaction outstanding common stock), but at its option may make payments in cash after 13 million shares have been issued. The Company's initial estimate of the total earnout expected to be paid was \$10.8 million. Since the earnout period started, the Company has made revisions to this estimate, which is currently \$10.2 million. Through September 30, 2012, the Company had made \$4.6 million in earnout payments by issuing 12,697,593 shares of voting common stock.

The fair value of the accrued contingent consideration was determined using a probability-weighted discounted cash flow approach at the acquisition date and reporting date. The approach is based on significant inputs that are not observable in the market, which are referred to as Level 3 inputs. The fair value is based on the Company reaching specific performance metrics through the remaining earnout period. The change in fair value of the contingent consideration is recorded through accretion expense in the Company's statements of operations.

The significant unobservable inputs used in the fair value measurement of the Company's liability for contingent consideration are projected future sales of existing and new products as well as earnout payments made each quarter determined by actual product sales. Decreases in forecasted sales would result in a lower fair value measurement.

### Compound Embedded Conversion Options with 8.00% Notes

The derivative liabilities in Level 3 include the compound embedded conversion option in the 8.00% Notes. See Note 5 for further discussion. The Company marks-to-market this liability at each reporting date with the changes in fair value recognized in the Company's statements of operations.

As of September 30, 2012, the Company utilized valuation models that rely exclusively on Level 3 inputs including, among other things: (i) the underlying features of the compound embedded conversion option, including payment in kind interest payments, make whole premiums, automatic conversions, and future equity issuances; (ii) stock price volatility ranges from 32% - 111%; (iii) risk-free interest rates ranges from 0.06% - 1.65%; (iv) base conversion price of \$1.59; and (v) market price of common stock at the valuation date of \$0.46.

As of December 31, 2011, the Company utilized valuation models that rely exclusively on Level 3 inputs including, among other things: (i) the underlying features of the compound embedded conversion option, including payment in kind interest payments, make whole premiums, automatic conversions, and future equity issuances; (ii) stock price volatility ranges from 35% - 103%; (iii) risk-free interest rates ranges from 0.01% - 1.89%; (iv) base conversion price of \$1.61; and (v) market price of common stock at the valuation date of \$0.54.

The significant unobservable inputs used in the fair value measurement of the Company's compound embedded conversion option within the Company's 8.00% Notes are future equity issuances and expected volatility. In connection with the acquisition of Axonn in December 2009, the Company will make future earnout payments in stock. Certain issuances of common stock may cause the base conversion rate of the 8.00% Notes to be adjusted, which will increase the fair value of the conversion option liability. The simulated fair value of this liability is also sensitive to changes in the Company's expected volatility. Decreases in expected volatility would result in a lower fair value measurement.

#### *Warrants Issued with 8.00% Notes*

The derivative liabilities in Level 3 include the 8.00% Warrants issued with the 8.00% Notes. See Note 5 for further discussion. The Company marks-to-market this liability at each reporting date with the changes in fair value recognized in the Company's statements of operations.

As of September 30, 2012, the Company utilized valuation models that rely exclusively on Level 3 inputs including, among other things: (i) the underlying features of the warrants issued, including reset features and future equity issuances; (ii) stock price volatility ranges from 32% - 111%; (iii) risk-free interest rates ranges from 0.06% - 1.65%; (iv) warrant exercise price of \$0.32; and (v) market price of common stock at the valuation date of \$0.46.

As of December 31, 2011, the Company utilized valuation models that rely exclusively on Level 3 inputs including, among other things: (i) the underlying features of the warrants issued, including reset features and future equity issuances; (ii) stock price volatility ranges from 35% - 103%; (iii) risk-free interest rates ranges from 0.01% - 1.89%; (iv) warrant exercise price of \$0.49; and (v) market price of common stock at the valuation date of \$0.54.

The significant unobservable inputs used in the fair value measurement of the Company's 8.00% Warrants are future equity issuances and expected volatility. In connection with the acquisition of Axonn in December 2009, the Company will make future earnout payments in stock. If the stock price on the issuance date is less than the current exercise price of the outstanding 8.00 % Warrants, additional warrants may be issued, which will increase the fair value of the warrant liability. The simulated fair value of this liability is also sensitive to changes in the Company's expected volatility. Decreases in expected volatility would result in a lower fair value measurement.

#### *Warrants Issued with Contingent Equity Agreement*

Prior to June 19, 2012, the derivative liabilities in Level 3 included the warrants issued with the contingent equity account. See Note 5 for further discussion. The Company marked-to-market this liability at each reporting date with the changes in fair value recognized in the Company's statements of operations.

On June 19, 2012, the Company issued warrants in conjunction with the availability fee for the Contingent Equity Agreement. This tranche of warrants is not subject to a reset provision and is not marked-to-market at the end of each reporting period.

As of December 31, 2011, the Company utilized valuation models that rely exclusively on Level 3 inputs including, among other things: (i) the underlying features of the warrants issued; (ii) stock price volatility of 108%; (iii) risk-free interest rates ranges from 0.01% - 0.83%; (iv) warrant price of \$1.20; and (v) market price of common stock at the valuation date of \$0.54.

The significant unobservable inputs used in the fair value measurement of the Company's warrants issued with the contingent equity agreement were the intrinsic value of the warrants and the Company's expected volatility. The intrinsic value of the warrants was sensitive to the Company's stock price on the issuance date and subsequent valuation dates. The closing stock price on June 19, 2012 was \$0.28, which was lower than \$1.20 per share, the price of the warrants issued on June 19, 2011. The lower price resulted in the Company issuing additional warrants on June 19, 2012. The simulated fair value of this liability was also sensitive to changes in the Company's expected volatility. Decreases in expected volatility resulted in a lower fair value measurement.

#### *Contingent Put Feature Embedded in 5.0% Notes*

The derivative liabilities in Level 3 include the contingent put feature embedded in the 5.0% Notes. See Note 5 for further discussion. The Company marks-to-market this liability at each reporting date with the changes in fair value recognized in the Company's statements of operations.

As of September 30, 2012, the Company utilized valuation models that rely exclusively on Level 3 inputs including, among other things: (i) the underlying features of the warrants issued including the probability of change of control of the Company, payment in kind interest and reset features; (ii) stock price volatility ranges from 32% - 111%; (iii) risk-free interest rates ranges from 0.06% 1.65%; (iv) base conversion price of \$1.25; and (v) market price of common stock at the valuation date of \$0.46.

As of December 31, 2011, the Company utilized valuation models that rely exclusively on Level 3 inputs including, among other things: (i) the underlying features of the warrants issued including the probability of change of control of the Company, payment in kind interest and reset features; (ii) stock price volatility ranges from 35% - 103%; (iii) risk-free interest rates ranges from 0.01% 1.89%; (iv) base conversion price of \$1.25; and (v) market price of common stock at the valuation date of \$0.54.

The significant unobservable inputs used in the fair value measurement of the Company's contingent put feature embedded in the Company's 5.0% Notes are the assumed probability of a change of control occurring within each year through maturity of the 5.0% Notes and the Company's expected volatility. Significant increases or decreases in assumed probability of a change in control would result in a significant change in the fair value measurement. As the probability of change of control increases, the value of the liability also increases. The simulated fair value of this liability is also sensitive to changes in the Company's expected volatility. Decreases in expected volatility would result in a lower fair value measurement.

### Level 3 Reconciliation

The following tables present a rollforward for all assets and liabilities measured at fair value on a recurring basis using significant unobservable inputs (Level 3) for the three and nine months ended September 30, 2012 and 2011 as follows (in thousands):

Balance at June 30, 2012	\$ (23,169)
Derivative adjustment related to conversions and exercises	404
Earnout payments made related to liability for contingent consideration	779
Change in fair value of contingent consideration	(351)
Unrealized gain, included in derivative gain (loss)	(16,435)
Balance at September 30, 2012	<u>\$ (38,772)</u>
Balance at December 31, 2011	\$ (43,959)
Derivative adjustment related to conversions and exercises	824
Earnout payments made related to liability for contingent consideration	1,632
Change in fair value of contingent consideration	(721)
Contingent equity warrant liability reclassified to equity	5,853
Unrealized gain, included in derivative gain (loss)	(2,401)
Balance at September 30, 2012	<u>\$ (38,772)</u>
Balance at June 30, 2011	\$ (59,296)
Earnout payments made related to liability for contingent consideration	967
Change in fair value of contingent consideration	1,090
Unrealized gain, included in derivative gain (loss)	24,230
Balance at September 30, 2011	<u>\$ (33,009)</u>
Balance at December 31, 2010	\$ (66,838)
Issuance of contingent equity warrant liability	(8,313)
Issuance of contingent put feature embedded in 5.0% Notes	(1,503)
Derivative adjustment related to conversions and exercises	1,100
Earnout payments made related to liability for contingent consideration	1,455
Change in fair value of contingent consideration	348
Contingent equity warrant liability reclassified to equity	5,955
Unrealized gain, included in derivative gain (loss)	34,787
Balance at September, 2011	<u>\$ (33,009)</u>

## 7. ACCRUED EXPENSES AND NON-CURRENT LIABILITIES

Accrued expenses consist of the following (in thousands):

	September 30, 2012	December 31, 2011
Accrued interest	\$ 8,322	\$ 2,774
Accrued compensation and benefits	3,499	3,567
Accrued property and other taxes	5,719	5,369
Accrued customer liabilities and deposits	2,946	3,176
Accrued professional and other service provider fees	969	1,826
Accrued liability for contingent consideration	2,221	2,020
Accrued commissions	638	513
Accrued telecommunications expenses	831	1,580
Accrued satellite and ground construction costs	773	5,776
Other accrued expenses	3,595	2,205
	<u>\$ 29,513</u>	<u>\$ 28,806</u>

Other accrued expenses primarily include outsourced logistics services, storage, inventory in transit, warranty reserve and maintenance.

Non-current liabilities consist of the following (in thousands):

	September 30, 2012	December 31, 2011
Long-term accrued interest	\$ 1,733	\$ 242
Asset retirement obligation	980	926
Deferred rent	621	717
Long-term liabilities related to the Cooperative Endeavor Agreement with the State of Louisiana	2,244	2,445
Long-term portion of liability for contingent consideration	1,832	2,944
Uncertain income tax positions	5,728	5,408
Foreign tax contingencies	4,219	4,762
	<u>\$ 17,357</u>	<u>\$ 17,444</u>

## 8. COMMITMENTS

### *Contractual Obligations*

The Company has purchase commitments with Thales, Arianespace, Ericsson, Hughes and other vendors related to the procurement and deployment of its second-generation constellation and ground infrastructure.

In September 2012, the Company and Hughes entered into an agreement to extend to December 21, 2012 the deadline for the Company to make payments previously due under the contract, provided the Company made payments of \$0.5 million in October 2012 and \$0.5 million in November 2012. The Company has made the October 2012 payment. The deferred payments continue to incur interest at the rate of 10% per annum. As of September 30, 2012, the Company had recorded \$18.8 million in accounts payable related to these required payments and had incurred and capitalized \$73.2 million, excluding interest, of costs related to this contract. The costs are recorded as an asset in property and equipment. If the Company is unable to modify successfully the contract payment terms, the contract may be terminated, and the Company may be required to record an impairment charge. If the contract is terminated for convenience, the Company must make a final payment of \$20.0 million in either cash or Company common stock at the Company's election. If the Company elects to make payment in common stock, Hughes will have the option either to accept the common stock or instruct the Company to complete a block sale of the common stock and deliver the proceeds to Hughes. If Hughes chooses to accept common stock, the number of shares it will receive will be calculated based on the final payment amount plus 5%.

In July 2012, the Company entered into an agreement with Ericsson which deferred to February 1, 2013 approximately \$4.2 million in milestone payments scheduled under the contract, provided the Company made payments of \$0.7 million in July 2012 and \$0.9 million in September 2012. The Company has made both payments. The remaining milestones previously due under the contract in 2012 were deferred to 2013 and beyond. The deferred payments will continue to incur interest at a rate of 6.5% per annum. As of September 30, 2012, the Company had recorded \$2.6 million in accounts payable related to these required payments and has incurred and capitalized \$6.8 million of costs related to this contract. The costs are recorded as an asset in property and equipment. If the Company is unable to modify successfully the contract payment terms, the contract may be terminated, and the Company may be required to record an impairment charge. If the contract is terminated for convenience, the Company must make a final payment of \$10.0 million in either cash or Company common stock at the Company's election. If the Company elects to make payment in common stock, Ericsson will have the option either to accept the common stock or instruct the Company to complete a block sale of the common stock and deliver the proceeds to Ericsson. If Ericsson chooses to accept common stock, the number of shares it will receive will be calculated based on the final payment amount plus 5%.

The Company issued separate purchase orders for additional phone equipment and accessories under the terms of executed commercial agreements with Qualcomm. Within the terms of the commercial agreements, the Company paid Qualcomm approximately 7.5% to 25% of the total order price as advances for inventory. As of September 30, 2012 total advances to Qualcomm for inventory were \$9.2 million, and the Company had outstanding commitment balances of \$8.8 million for inventory held by Qualcomm.

## 9. CONTINGENCIES

### *Arbitration*

On June 24, 2012, the Company and Thales agreed to settle their prior commercial disputes, including those disputes that were the subject of the arbitration award. In order to effectuate this settlement, the Company and Thales entered into a Release Agreement, Settlement Agreement and Submission Agreement. Under the terms of the Release Agreement, Thales agreed unconditionally and irrevocably to release and forever discharge the Company of any obligation to pay €35,623,770 of the termination charges awarded in the arbitration together with all interest on the award amount effective upon the earlier of December 31, 2012 and the effective date of the financing for the purchase of the additional six second-generation satellites. Under the terms of the Release Agreement, Globalstar agreed unconditionally and irrevocably to release and forever discharge Thales from any and all claims related to Thales' work under Phase 2 of the 2009 satellite construction contract, including any obligation to pay liquidated damages, effective upon the earlier of December 31, 2012 and the effective date of the financing for the purchase of the additional six second-generation satellites. In connection with the Release Agreement, the Company recorded a contract termination charge of approximately \$22.0 million which is recorded in operating expenses for the nine months ended September 30, 2012.

Under the terms of the Settlement Agreement, Globalstar agreed to pay €17,530,000 to Thales, representing one-third of the termination charges awarded to Thales in the arbitration, on the later of the effective date of the new contract for the purchase of the six additional second-generation satellites and the effective date of the financing for the purchase of these satellites. The Company represented to Thales that it would obtain the consent of its lenders under the Facility, which the Company expects to receive in the near future and to the payment by the Thermo Companies of \$12.5 million to Thales on the earlier of December 31, 2012 and the effective date of the new contract to reimburse Thales for funds it deposited in the Company's debt service reserve account under the Facility. Either Thales or the Company may terminate the Settlement Agreement if the effective date of the new contract for the purchase of the six additional second-generation satellites does not occur on or prior to February 28, 2013. Termination of the Settlement Agreement by either the Company or Thales would not terminate the Release Agreement.

Under the terms of the Submission Agreement, the Company and Thales have agreed to participate in an ad hoc arbitration proceeding to seek clarification of the award with respect to a €3,864,000 claim by Thales related to the Phase 2 satellites. If the arbitrator determines the Company must pay that amount, payment may be deferred or subject to escrow, based on the timing of delivery of the last Phase 2 satellite. If the arbitral decision is not received by the commercial contract effective date, the Company will place that amount in escrow until the decision is received.

On September 13, 2012, the Company entered into an agreement with Thales for the manufacture and delivery of six additional satellites for the Globalstar second-generation constellation. The purchase price for the six satellites, certain software upgrades and related services is €149.9 million, with an initial payment due upon the close of financing for the purchase and subsequent payments due over a 34-month period subject to Thales' reaching construction milestones. Neither party is obligated to perform under the contract until Globalstar obtains financing for at least 85% of the total contract price, among other conditions.

The Company has recorded the agreed termination charge, approximately €17.5 million, in accrued expenses. The outcome of the €3,864,000 claim by Thales related to the Phase 2 satellites is unknown, and therefore no adjustments have been made to the financial statements with respect to that claim.

### *Litigation*

Due to the nature of the Company's business, the Company is involved, from time to time, in various litigation matters or subject to disputes or routine claims regarding its business activities. Legal costs related to these matters are expensed as incurred. In management's opinion, none of the pending litigation, disputes or claims are expected to have a material adverse effect on the Company's financial condition, results of operations or liquidity.

## 10. RELATED PARTY TRANSACTIONS

Payables to Thermo and other affiliates relate to normal purchase transactions and were \$0.2 million and \$0.4 million at September 30, 2012 and December 31, 2011, respectively.

Thermo incurs certain expenses on behalf of the Company. The table below summarizes the total expense for the periods indicated below (in thousands):

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2012	2011	2012	2011
General and administrative expense	\$ 30	\$ 10	\$ 230	\$ 119
Non-cash expenses	132	102	396	186
Total	\$ 162	\$ 112	\$ 626	\$ 305

General and administrative expenses are related to expenses incurred by Thermo on the Company's behalf which are charged to the Company. Non-cash expenses are related to services provided by executive officers of Thermo (who are also directors of the Company) who receive no cash compensation from the Company which are accounted for as a contribution to capital. The Thermo expense charges are based on actual amounts (with no mark-up) incurred or upon allocated employee time.

Since June 2009, Thermo and its affiliates have also deposited \$60.0 million into a contingent equity account to fulfill a condition precedent for the initial borrowing under the Facility Agreement, purchased \$20.0 million of the Company's 5.0% Notes, purchased \$11.4 million of the Company's 8.00% Notes, provided a \$2.3 million short-term loan to the Company (which was subsequently converted into nonvoting common stock), and loaned \$37.5 million to the Company to fund the debt service reserve account required by the Facility Agreement.

## 11. INCOME TAXES

The Company follows authoritative guidance surrounding accounting for uncertainty in income taxes. It is the Company's policy to recognize interest and applicable penalties, if any, related to uncertain tax positions in income tax expense. For the periods ending September 30, 2012 and December 31, 2011, the net deferred tax assets were fully reserved.

A tax authority has previously notified the Company that the Company (formerly known as Globalstar LLC), one of its subsidiaries, and its predecessor, Globalstar L.P., were under audit for the taxable periods ending December 31, 2005, December 31, 2004, and June 29, 2004, respectively. During the taxable years at issue, the Company, its predecessor, and its subsidiary were treated as partnerships for U.S. income tax purposes. In December 2009, the Internal Revenue Service ("IRS") issued Notices of Final Partnership Administrative Adjustments related to each of the taxable years at issue. The Company disagreed with the proposed adjustments, and pursued the matter through applicable IRS and judicial procedures as appropriate.

In February 2012, a Closing Agreement was reached with respect to this matter. The position reached in the Closing Agreement had no impact on the cost basis of the assets of the Company or the Company's net operating loss position. In addition, there is no impact for the Company on deductions in future years. In previous years, the potential outcome of this audit was considered and the gross deferred tax asset before valuation allowance adjusted to a tax position that was thought to be more likely than not to be sustained. The impact of this Closing Agreement was considered in the Company's analysis at December 31, 2011, and the adjustment to the tax position in previous years was reversed.

In January 2012, the Company's Canadian subsidiary was notified that its income tax returns for the years ended October 31, 2008 and 2009 had been selected for audit. The Company's Canadian subsidiary is in the process of collecting the information required by the Canada Revenue Agency.

Except for the audits noted above, neither the Company nor any of its subsidiaries is currently under audit by the IRS or by any state jurisdiction in the United States. The Company's corporate U.S. tax returns for 2008 and subsequent years remain subject to examination by tax authorities. State income tax returns are generally subject to examination for a period of three to five years after filing of the respective return. The state impact of any federal changes remains subject to examination by various states for a period of up to one year after formal notification to the states.

Through a prior foreign acquisition the Company acquired a tax liability for which the Company has been indemnified by the previous owners. As of September 30, 2012 and December 31, 2011, the Company had recorded a tax liability of \$1.9 million to the foreign tax authorities with an offsetting tax receivable from the previous owners.

## 12. ACCUMULATED OTHER COMPREHENSIVE LOSS

Accumulated other comprehensive loss includes all changes in equity during a period from non-owner sources. The change in accumulated other comprehensive income for all periods presented resulted from foreign currency translation adjustments.

The components of accumulated other comprehensive loss were as follows (in thousands):

	Three months ended September 30,		Nine months ended September 30,	
	2012	2011	2012	2011
Accumulated other comprehensive loss, June 30, 2012 and 2011 and December 31, 2011 and 2010, respectively	\$ (2,551)	\$ (275)	\$ (3,100)	\$ (268)
Other comprehensive income (loss):				
Foreign currency translation adjustments	1,119	(134)	1,668	(141)
Accumulated other comprehensive loss, September 30, 2012 and 2011, respectively	\$ (1,432)	\$ (409)	\$ (1,432)	\$ (409)

### 13. STOCK COMPENSATION

The Company's 2006 Equity Incentive Plan (the "Equity Plan") provides long-term incentives to the Company's key employees, including officers, directors, consultants and advisers ("Eligible Participants") and to align stockholder and employee interests. Under the Equity Plan, the Company may grant incentive stock options, restricted stock awards, restricted stock units, and other stock based awards or any combination thereof to Eligible Participants. The Compensation Committee of the Company's Board of Directors establishes the terms and conditions of any awards granted under the plans. In January 2012, 5,943,516 shares of the Company's common stock were added to the shares available for issuance under the Equity Plan.

Grants to Eligible Participants of incentive stock options, restricted stock awards, and restricted stock units during the period are indicated in the table below (in thousands):

	Three months ended September 30,		Nine months ended September 30,	
	2012	2011	2012	2011
Grants of restricted stock awards and restricted stock units	342	426	721	426
Grants of options to purchase common stock	31	56	414	1,421
Total	373	482	1,135	1,847

#### *Employee Stock Purchase Plan*

The Company's Employee Stock Purchase Plan (the "Plan") provides eligible employees of the Company and its subsidiaries with an opportunity to acquire shares of its common stock at a discount. The Plan permits eligible employees to purchase shares of common stock during two semi-annual offering periods beginning on June 15 and December 15, unless adjusted by the Board or one of its designated committees (the "Offering Periods"). Eligible employees may purchase shares in an amount of up to 15% of their total compensation per pay period, but may purchase no more than the lesser of \$25,000 of the fair market value of common stock or 500,000 shares of common stock in any calendar year, as measured as of the first day of each applicable Offering Period. The price an employee pays is 85% of the fair market value of the common stock. Fair market value is equal to the lesser of the closing price of a share of common stock on either the first or last day of the Offering Period.

For the three and nine months ended September 30, 2012, the Company recorded expense for the fair value of the grant of approximately \$0 and \$0.1 million, respectively, which is reflected in marketing, general and administrative expenses. For the three and nine months ended September 30, 2011 the Company recorded expense for the fair value of the grant of approximately \$0.1 million and \$0.2 million, respectively. Through September 30, 2012 the Company issued 805,690 shares pursuant to this stock purchase plan.

### 14. HEADQUARTERS RELOCATION

During 2010 the Company announced the relocation of its corporate headquarters to Covington, Louisiana. In addition, the Company relocated its product development center, international customer care operations, call center and other global business functions including finance, accounting, sales, marketing and corporate communications. The Company completed the relocation in 2011.

In connection with its relocation, the Company entered into a Cooperative Endeavor Agreement with the Louisiana Department of Economic Development ("LED") whereby the Company would be reimbursed for certain qualified relocation costs and lease expenses. In accordance with the terms of the agreement, these reimbursement costs, not to exceed \$8.1 million, will be reimbursed to the Company as incurred provided the Company maintains required annual payroll levels in Louisiana through 2019.

Since announcing its relocation, the Company has incurred qualifying relocation expenses. Under the terms of the agreement, the Company was reimbursed a total of \$3.9 million through December 31, 2011 by LED. The Company has not been reimbursed for any expenses in 2012. The Company accounted for these reimbursements as reductions to the relocation expenses incurred. Through December 31, 2011, the Company also incurred \$1.3 million for facility improvements and replacement equipment in connection with the relocation. These costs were also reimbursed by LED. Reimbursements related to facility improvements and replacement equipment were recorded as deferred costs and are offset by depreciation expense as the related assets are used in service. LED will also reimburse the Company approximately \$352,000 per year through 2019 for certain qualifying lease expenses, provided the Company meets the required payroll levels set forth in the agreement.

If the Company fails to meet the required payroll in any project year, the Company will reimburse LED for a portion of the shortfall not to exceed the total reimbursement received from LED. Due to a plan to improve its cost structure by reducing headcount, the Company projected that it would not meet the required payroll levels set forth in the agreement and recorded a liability of \$1.7 million at September 30, 2012 for the estimated impact of the payroll shortfall in future years. This liability is included in current and non-current liabilities in the Company's condensed consolidated balance sheet.

## 15. GEOGRAPHIC INFORMATION

The Company attributes equipment revenue to various countries based on the location equipment is sold. Service revenue is attributed to the various countries based on where the service is processed. Long-lived assets consist primarily of property and equipment and are attributed to various countries based on the physical location of the asset at a given fiscal year-end, except for the satellites which are included in the long-lived assets of the United States. The Company's information by geographic area is as follows (in thousands):

	Three months ended September 30,		Nine months ended September 30,	
	2012	2011	2012	2011
<b>Revenues:</b>				
Service:				
United States	\$ 11,051	\$ 9,291	\$ 29,926	\$ 27,282
Canada	2,836	2,813	7,827	8,217
Europe	732	1,186	2,223	3,238
Central and South America	640	828	1,897	2,780
Others	109	80	273	257
Total service revenue	\$ 15,368	\$ 14,198	\$ 42,146	\$ 41,774
Subscriber equipment:				
United States	3,633	2,633	10,724	8,695
Canada	887	924	2,555	2,657
Europe	287	220	939	1,137
Central and South America	220	200	701	937
Others	142	12	191	240
Total subscriber equipment revenue	\$ 5,169	\$ 3,989	\$ 15,110	\$ 13,666
Total revenue	\$ 20,537	\$ 18,187	\$ 57,256	\$ 55,440

	September 30, 2012	December 31, 2011
<b>Long-lived assets:</b>		
United States	\$ 1,220,600	\$ 1,211,795
Canada	292	324
Europe	315	155
Central and South America	3,461	3,638
Others	1,646	1,806
Total long-lived assets	\$ 1,226,314	\$ 1,217,718

## 16. LOSS PER SHARE

The Company is required to present basic and diluted earnings per share. Basic earnings per share is computed based on the weighted average number of common shares outstanding during the period. Common stock equivalents are included in the calculation of diluted earnings per share only when the effect of their inclusion would be dilutive.

For the three and nine months ended September 30, 2012 and 2011, diluted net loss per share of common stock were the same as basic net loss per share of common stock, because the effects of potentially dilutive securities are anti-dilutive.

As of September 30, 2012 and 2011, 17.3 million Borrowed Shares related to the Company's Share Lending Agreement remained outstanding. The Company does not consider the Borrowed Shares to be outstanding for the purposes of computing and reporting its earnings per share.

## 17. SUPPLEMENTAL CONSOLIDATING FINANCIAL INFORMATION

In connection with the Company's issuance of the 5.0% Notes and 5.0% Warrants, certain of the Company's domestic subsidiaries (the "Guarantor Subsidiaries"), fully, unconditionally, jointly, and severally guaranteed the payment obligations under the 5.0% Notes. The following supplemental financial information sets forth, on a consolidating basis, the balance sheets, statements of operations and statements of cash flows for Globalstar, Inc. ("Parent Company"), for the Guarantor Subsidiaries and for the Parent Company's other subsidiaries (the "Non-Guarantor Subsidiaries").

The supplemental condensed consolidating financial information has been prepared pursuant to the rules and regulations for condensed financial information and does not include disclosures included in annual financial statements. The principal eliminating entries eliminate investments in subsidiaries, intercompany balances and intercompany revenues and expenses.

**Globalstar, Inc.**  
**Supplemental Condensed Consolidating Statement of Operations**  
**Three Months Ended September 30, 2012**  
**(Unaudited)**

	Parent Company	Guarantor Subsidiaries	Non- Guarantor Subsidiaries	Eliminations	Consolidated
	(In thousands)				
<b>Revenue:</b>					
Service revenues	\$ 14,296	\$ 10,832	\$ 4,002	\$ (13,762)	\$ 15,368
Subscriber equipment sales	255	4,138	2,941	(2,165)	5,169
Total revenue	<u>14,551</u>	<u>14,970</u>	<u>6,943</u>	<u>(15,927)</u>	<u>20,537</u>
<b>Operating expenses:</b>					
Cost of services (exclusive of depreciation, amortization, and accretion shown separately below)	1,784	3,585	1,983	(1,794)	5,558
Cost of subscriber equipment sales	134	4,742	3,780	(4,616)	4,040
Cost of subscriber equipment sales – reduction in the value of inventory	—	658	2	—	660
Marketing, general and administrative	5,236	1,944	3,379	(1,279)	9,280
Reduction in the value of long-lived assets	—	—	—	—	—
Contract termination charge	—	—	—	—	—
Depreciation, amortization, and accretion	13,313	13,782	4,338	(12,779)	18,654
Total operating expenses	<u>20,467</u>	<u>24,711</u>	<u>13,482</u>	<u>(20,468)</u>	<u>38,192</u>
Loss from operations	(5,916)	(9,741)	(6,539)	4,541	(17,655)
<b>Other income (expense):</b>					
Interest income and expense, net of amounts capitalized	(6,172)	(1)	(394)	2	(6,565)
Derivative loss	(16,473)	—	—	—	(16,473)
Equity in subsidiary earnings	(12,120)	2,205	—	9,915	—
Other	(456)	(117)	218	(84)	(439)
Total other income (expense)	<u>(35,221)</u>	<u>2,087</u>	<u>(176)</u>	<u>9,833</u>	<u>(23,477)</u>
Loss before income taxes	(41,137)	(7,654)	(6,715)	14,374	(41,132)
Income tax (benefit) expense	51	(18)	23	—	56
Net loss	<u>\$ (41,188)</u>	<u>\$ (7,636)</u>	<u>\$ (6,738)</u>	<u>\$ 14,374</u>	<u>\$ (41,188)</u>
Comprehensive loss	<u>\$ (41,188)</u>	<u>\$ (7,636)</u>	<u>\$ (5,619)</u>	<u>\$ 14,374</u>	<u>\$ (40,069)</u>

**Globalstar, Inc.**  
**Supplemental Condensed Consolidating Statement of Operations**  
**Three Months Ended September 30, 2011**  
**(Unaudited)**

	Parent Company	Guarantor Subsidiaries	Non- Guarantor Subsidiaries	Eliminations	Consolidated
	(In thousands)				
<b>Revenue:</b>					
Service revenues	\$ 8,120	\$ 9,992	\$ 5,049	\$ (8,963)	\$ 14,198
Subscriber equipment sales	301	2,905	229	554	3,989
Total revenue	<u>8,421</u>	<u>12,897</u>	<u>5,278</u>	<u>(8,409)</u>	<u>18,187</u>
<b>Operating expenses:</b>					
Cost of services (exclusive of depreciation, amortization, and accretion shown separately below)	4,595	1,421	3,498	(1,182)	8,332
Cost of subscriber equipment sales	—	2,661	2,187	(1,977)	2,871
Cost of subscriber equipment sales – reduction in the value of inventory	—	312	667	—	979
Marketing, general and administrative	3,839	5,980	2,430	—	12,249
Reduction in the value of long-lived assets	788	2,195	55	—	3,038
Contract termination charge	—	—	—	—	—
Depreciation, amortization, and accretion	6,187	9,171	3,836	(7,088)	12,106
Total operating expenses	<u>15,409</u>	<u>21,740</u>	<u>12,673</u>	<u>(10,247)</u>	<u>39,575</u>
(Loss) gain from operations	(6,988)	(8,843)	(7,395)	1,838	(21,388)
<b>Other income (expense):</b>					
Interest income and expense, net of amounts capitalized	(641)	—	(582)	(9)	(1,232)
Derivative gain	23,793	—	—	—	23,793
Equity in subsidiary earnings	(16,544)	(3,349)	—	19,893	—
Other	(302)	247	(1,924)	103	(1,876)
Total other income (expense)	<u>6,306</u>	<u>(3,102)</u>	<u>(2,506)</u>	<u>19,987</u>	<u>20,685</u>
Loss before income taxes	(682)	(11,945)	(9,901)	21,825	(703)
Income tax expense	(1)	(23)	2	—	(22)
Net (loss) gain	<u>\$ (681)</u>	<u>\$ (11,922)</u>	<u>\$ (9,903)</u>	<u>\$ 21,825</u>	<u>\$ (681)</u>
Comprehensive loss	<u>\$ (681)</u>	<u>\$ (11,922)</u>	<u>\$ (10,034)</u>	<u>\$ 21,822</u>	<u>\$ (815)</u>

**Globalstar, Inc.**  
**Supplemental Condensed Consolidating Statement of Operations**  
**Nine Months Ended September 30, 2012**  
**(Unaudited)**

	Parent Company	Guarantor Subsidiaries	Non- Guarantor Subsidiaries	Eliminations	Consolidated
	(In thousands)				
<b>Revenue:</b>					
Service revenues	\$ 35,609	\$ 30,528	\$ 11,609	\$ (35,600)	\$ 42,146
Subscriber equipment sales	809	12,328	5,676	(3,703)	15,110
Total revenue	<u>36,418</u>	<u>42,856</u>	<u>17,285</u>	<u>(39,303)</u>	<u>57,256</u>
<b>Operating expenses:</b>					
Cost of services (exclusive of depreciation, amortization, and accretion shown separately below)	5,678	6,231	5,888	(1,082)	16,715
Cost of subscriber equipment sales	284	9,420	5,377	(4,616)	10,465
Cost of subscriber equipment sales – reduction in the value of inventory	2	904	51	—	957
Marketing, general and administrative	15,493	4,997	9,426	(3,351)	26,565
Reduction in the value of long-lived assets	79	7,139	—	—	7,218
Contract termination charge	22,048	—	—	—	22,048
Depreciation, amortization, and accretion	32,789	36,817	12,343	(32,672)	49,277
Total operating expenses	<u>76,373</u>	<u>65,508</u>	<u>33,085</u>	<u>(41,721)</u>	<u>133,245</u>
Loss from operations	(39,955)	(22,652)	(15,800)	2,418	(75,989)
<b>Other income (expense):</b>					
Interest income and expense, net of amounts capitalized	(12,126)	(7)	(1,261)	(2)	(13,396)
Derivative loss	(2,562)	—	—	—	(2,562)
Equity in subsidiary earnings	(37,737)	6,703	—	31,034	—
Other	(687)	(12)	(163)	(76)	(938)
Total other income (expense)	<u>(53,112)</u>	<u>6,684</u>	<u>(1,424)</u>	<u>30,956</u>	<u>(16,896)</u>
Loss before income taxes	(93,067)	(15,968)	(17,224)	33,374	(92,885)
Income tax expense	179	30	152	—	361
Net loss	<u>\$ (93,246)</u>	<u>\$ (15,998)</u>	<u>\$ (17,376)</u>	<u>\$ 33,374</u>	<u>\$ (93,246)</u>
Comprehensive loss	<u>\$ (93,246)</u>	<u>\$ (15,998)</u>	<u>\$ (15,708)</u>	<u>\$ 33,374</u>	<u>\$ (91,578)</u>

**Globalstar, Inc.**  
**Supplemental Condensed Consolidating Statement of Operations**  
**Nine Months Ended September 30, 2011**  
**(Unaudited)**

	Parent Company	Guarantor Subsidiaries	Non- Guarantor Subsidiaries	Eliminations	Consolidated
	(In thousands)				
<b>Revenue:</b>					
Service revenues	\$ 21,693	\$ 29,624	\$ 13,179	\$ (22,722)	\$ 41,774
Subscriber equipment sales	710	10,567	3,871	(1,482)	13,666
Total revenue	<u>22,403</u>	<u>40,191</u>	<u>17,050</u>	<u>(24,204)</u>	<u>55,440</u>
<b>Operating expenses:</b>					
Cost of services (exclusive of depreciation, amortization, and accretion shown separately below)	9,602	6,262	9,996	(3,176)	22,684
Cost of subscriber equipment sales	529	7,998	3,472	(2,678)	9,321
Cost of subscriber equipment sales – reduction in the value of inventory	—	735	666	—	1,401
Marketing, general and administrative	8,702	17,470	7,832	—	34,004
Reduction in the value of long-lived assets	1,073	2,356	55	—	3,484
Contract termination charge	—	—	—	—	—
Depreciation, amortization, and accretion	16,208	27,396	10,901	(18,993)	35,512
Total operating expenses	<u>36,114</u>	<u>62,217</u>	<u>32,922</u>	<u>(24,847)</u>	<u>106,406</u>
(Loss) gain from operations	(13,711)	(22,026)	(15,872)	643	(50,966)
<b>Other income (expense):</b>					
Interest income and expense, net of amounts capitalized	(2,046)	—	(1,552)	(1)	(3,599)
Derivative gain	34,090	—	—	—	34,090
Equity in subsidiary earnings	(39,816)	(7,193)	—	47,009	—
Other	295	(117)	(695)	(56)	(573)
Total other income (expense)	<u>(7,477)</u>	<u>(7,310)</u>	<u>(2,247)</u>	<u>46,952</u>	<u>29,918</u>
Loss before income taxes	(21,188)	(29,336)	(18,119)	47,595	(21,048)
Income tax expense	27	—	140	—	167
Net (loss) gain	<u>\$ (21,215)</u>	<u>\$ (29,336)</u>	<u>\$ (18,259)</u>	<u>\$ 47,595</u>	<u>\$ (21,215)</u>
Comprehensive loss	<u>\$ (21,215)</u>	<u>\$ (29,336)</u>	<u>\$ (18,397)</u>	<u>\$ 47,592</u>	<u>\$ (21,356)</u>

**Globalstar, Inc.**  
**Supplemental Condensed Consolidating Balance Sheet**  
**As of September 30, 2012**  
**(Unaudited)**

	Parent Company	Guarantor Subsidiaries	Non- Guarantor Subsidiaries	Eliminations	Consolidated
(In thousands)					
<b>ASSETS</b>					
Current assets:					
Cash and cash equivalents	\$ 451	\$ 225	\$ 543	\$ —	\$ 1,219
Restricted cash	50,426	—	—	—	50,426
Accounts receivable	3,725	4,936	4,940	—	13,601
Intercompany receivables	593,317	398,411	23,788	(1,015,516)	—
Inventory	545	6,598	35,902	—	43,045
Deferred financing costs, current	36,911	—	—	—	36,911
Prepaid expenses and other current assets	3,019	441	2,325	—	5,785
Total current assets	<u>688,394</u>	<u>410,611</u>	<u>67,498</u>	<u>(1,015,516)</u>	<u>150,987</u>
Property and equipment, net	1,101,982	36,521	87,366	445	1,226,314
Restricted cash	—	—	—	—	—
Intercompany notes receivable	47,662	14,413	26,364	(88,439)	—
Investment in subsidiaries	(148,557)	(8,426)	—	156,983	—
Deferred financing costs	10,528	—	—	—	10,528
Advances for inventory	9,158	—	—	—	9,158
Intangible and other assets, net	3,222	2,083	1,832	(15)	7,122
Total assets	<u>\$ 1,712,389</u>	<u>\$ 455,202</u>	<u>\$ 183,060</u>	<u>\$ (946,542)</u>	<u>\$ 1,404,109</u>
<b>LIABILITIES AND STOCKHOLDERS' EQUITY</b>					
Current liabilities:					
Current portion of long-term debt	\$ 651,909	\$ —	\$ —	\$ —	\$ 651,909
Accounts payable	17,221	3,238	22,296	—	42,755
Accrued contract termination charge	22,048	—	—	—	22,048
Accrued expenses	9,549	9,205	10,759	—	29,513
Intercompany payables	382,374	479,640	151,705	(1,013,719)	—
Payables to affiliates	200	31	—	—	231
Deferred revenue	1,494	14,095	828	—	16,417
Total current liabilities	<u>1,084,795</u>	<u>506,209</u>	<u>185,588</u>	<u>(1,013,719)</u>	<u>762,873</u>
Long-term debt, less current portion	90,204	—	—	—	90,204
Employee benefit obligations	7,152	—	—	—	7,152
Intercompany notes payable	—	—	32,665	(32,665)	—
Derivative liabilities	34,720	—	—	—	34,720
Deferred revenue	7,391	339	—	—	7,730
Other non-current liabilities	4,054	2,731	10,572	—	17,357
Total non-current liabilities	<u>143,521</u>	<u>3,070</u>	<u>43,237</u>	<u>(32,665)</u>	<u>157,163</u>
Stockholders' equity	484,073	(54,077)	(45,765)	99,842	484,073
Total liabilities and stockholders' equity	<u>\$ 1,712,389</u>	<u>\$ 455,202</u>	<u>\$ 183,060</u>	<u>\$ (946,542)</u>	<u>\$ 1,404,109</u>

**Globalstar, Inc.**  
**Supplemental Condensed Consolidating Balance Sheet**  
**As of December 31, 2011**  
**(Audited)**

	Parent Company	Guarantor Subsidiaries	Non- Guarantor Subsidiaries	Eliminations	Consolidated
(In thousands)					
<b>ASSETS</b>					
Current assets:					
Cash and cash equivalents	\$ 7,343	\$ 587	\$ 2,021	\$ —	\$ 9,951
Restricted cash	—	—	—	—	—
Accounts receivable	3,363	4,322	4,708	—	12,393
Intercompany receivables	538,876	351,510	13,923	(904,309)	—
Inventory	1	4,564	37,283	—	41,848
Prepaid expenses and other current assets	2,846	303	2,132	—	5,281
Total current assets	<u>552,429</u>	<u>361,286</u>	<u>60,067</u>	<u>(904,309)</u>	<u>69,473</u>
Property and equipment, net	1,070,543	60,872	87,624	(1,321)	1,217,718
Restricted cash	46,776	—	—	—	46,776
Intercompany notes receivable	40,456	—	1,800	(42,256)	—
Investment in subsidiaries	(106,377)	(18,629)	—	125,006	—
Deferred financing costs	53,409	—	73	—	53,482
Advances for inventory	9,158	—	—	—	9,158
Intangible and other assets, net	12,773	2,988	8,052	(15)	23,798
Total assets	<u>\$ 1,679,167</u>	<u>\$ 406,517</u>	<u>\$ 157,616</u>	<u>\$ (822,895)</u>	<u>\$ 1,420,405</u>
<b>LIABILITIES AND STOCKHOLDERS' EQUITY</b>					
Current liabilities:					
Current maturities of long-term debt	\$ —	\$ —	\$ —	\$ —	\$ —
Accounts payable	19,346	1,953	26,509	—	47,808
Accrued contract termination charge	—	—	—	—	—
Accrued expenses	11,558	8,459	8,789	—	28,806
Intercompany payables	333,201	427,852	142,966	(904,019)	—
Payables to affiliates	378	—	—	—	378
Deferred revenue	1,043	12,740	805	—	14,588
Total current liabilities	<u>365,526</u>	<u>451,004</u>	<u>179,069</u>	<u>(904,019)</u>	<u>91,580</u>
Long-term debt, less current maturities	723,888	—	—	—	723,888
Employee benefit obligations	7,407	—	—	—	7,407
Intercompany notes payable	—	—	41,356	(41,356)	—
Derivative liabilities	38,996	—	—	—	38,996
Deferred revenue	6,695	600	—	—	7,295
Other non-current liabilities	2,860	3,837	10,747	—	17,444
Total non-current liabilities	<u>779,846</u>	<u>4,437</u>	<u>52,103</u>	<u>(41,356)</u>	<u>795,030</u>
Stockholders' equity	533,795	(48,924)	(73,556)	122,480	533,795
Total liabilities and stockholders' equity	<u>\$ 1,679,167</u>	<u>\$ 406,517</u>	<u>\$ 157,616</u>	<u>\$ (822,895)</u>	<u>\$ 1,420,405</u>

**Globalstar, Inc.**  
**Supplemental Condensed Consolidating Statement of Cash Flows**  
**Nine Months Ended September 30, 2012**  
**(Unaudited)**

	Parent Company	Guarantor Subsidiaries	Non- Guarantor Subsidiaries (In thousands)	Eliminations	Consolidated
Net cash provided by (used in) operating activities	\$ 12,655	\$ (165)	\$ (1,612)	\$ —	\$ 10,878
Cash flows from investing activities:					
Second-generation satellites, ground and related launch costs	(43,305)				(43,305)
Property and equipment additions	—	(197)	(185)	—	(382)
Investment in businesses	(450)	—	—	—	(450)
Restricted cash	(3,650)	—	—	—	(3,650)
Net cash used in investing activities	(47,405)	(197)	(185)	—	(47,787)
Cash flows from financing activities:					
Proceeds from issuance of common stock and stock options	100	—	—	—	100
Borrowings from Facility Agreement	5,008	—	—	—	5,008
Proceeds from contingent equity account	23,000	—	—	—	23,000
Payment of deferred financing costs	(250)	—	—	—	(250)
Net cash from by financing activities	27,858	—	—	—	27,858
Effect of exchange rate changes on cash and cash equivalents	—	—	319	—	319
Net increase (decrease) in cash and cash equivalents	(6,892)	(362)	(1,478)	—	(8,732)
Cash and cash equivalents at beginning of period	7,343	587	2,021	—	9,951
Cash and cash equivalents at end of period	<u>\$ 451</u>	<u>\$ 225</u>	<u>\$ 543</u>	<u>\$ —</u>	<u>\$ 1,219</u>

**Globalstar, Inc.**  
**Supplemental Condensed Consolidating Statement of Cash Flows**  
**Nine Months Ended September 30, 2011**  
**(Unaudited)**

	Parent Company	Guarantor Subsidiaries	Non- Guarantor Subsidiaries (In thousands)	Eliminations	Consolidated
Net cash provided by (used in) operating activities	\$ (14,793)	\$ 3,052	\$ 891	\$ —	\$ (10,850)
Cash flows used in investing activities:					
Second-generation satellites, ground and related launch costs	(71,212)	—	—	—	(71,212)
Property and equipment additions	(501)	(1,692)	(192)	—	(2,385)
Investment in businesses	(500)	—	—	—	(500)
Restricted cash	(10,436)	—	—	—	(10,436)
Net cash used in investing activities	(82,649)	(1,692)	(192)	—	(84,533)
Cash flows from financing activities:					
Proceeds from issuance of common stock and stock options	526	—	—	—	526
Borrowings from Facility Agreement	18,659	—	—	—	18,659
Proceeds from the issuance of 5.0% convertible notes	38,000	—	—	—	38,000
Proceeds from the contribution to the debt service reserve account	12,500	—	—	—	12,500
Payment of deferred financing costs	(925)	—	—	—	(925)
Net cash from by financing activities	68,760	—	—	—	68,760
Effect of exchange rate changes on cash and cash equivalents	—	—	(314)	—	(314)
Net increase (decrease) in cash and cash equivalents	(28,682)	1,360	385	—	(26,937)
Cash and cash equivalents at beginning of period	32,288	(766)	1,495	—	33,017
Cash and cash equivalents at end of period	\$ 3,606	\$ 594	\$ 1,880	\$ —	\$ 6,080

## Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

Certain statements contained in or incorporated by reference into this Report, other than purely historical information, including, but not limited to, estimates, projections, statements relating to our business plans, objectives and expected operating results, and the assumptions upon which those statements are based, are forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. These forward-looking statements generally are identified by the words "believe," "project," "expect," "anticipate," "estimate," "intend," "strategy," "plan," "may," "should," "will," "would," "will be," "will continue," "will likely result," and similar expressions, although not all forward-looking statements contain these identifying words. These forward-looking statements are based on current expectations and assumptions that are subject to risks and uncertainties which may cause actual results to differ materially from the forward-looking statements. Forward-looking statements, such as the statements regarding our ability to develop and expand our business, our anticipated capital spending (including for future satellite procurements and launches), our ability to manage costs, our ability to exploit and respond to technological innovation, the effects of laws and regulations (including tax laws and regulations) and legal and regulatory changes, the opportunities for strategic business combinations and the effects of consolidation in our industry on us and our competitors, our anticipated future revenues, our anticipated financial resources, our expectations about the future operational performance of our satellites (including their projected operational lives), the expected strength of and growth prospects for our existing customers and the markets that we serve, commercial acceptance of new products, problems relating to the ground-based facilities operated by us or by independent gateway operators, worldwide economic, geopolitical and business conditions and risks associated with doing business on a global basis and other statements contained in this Report regarding matters that are not historical facts, involve predictions. Risks and uncertainties that could cause or contribute to such differences include, without limitation, those described in our Annual Report on Form 10-K for the fiscal year ended December 31, 2011.

Although we believe that the forward-looking statements contained or incorporated by reference in this Report are based upon reasonable assumptions, the forward-looking events and circumstances discussed in this Report may not occur, and actual results could differ materially from those anticipated or implied in the forward-looking statements.

New risk factors emerge from time to time, and it is not possible for us to predict all risk factors, nor can we assess the impact of all factors on our business or the extent to which any factor, or combination of factors, may cause actual results to differ materially from those contained in any forward-looking statements. We undertake no obligation to update publicly or revise any forward-looking statements. You should not rely upon forward-looking statements as predictions of future events or performance. We cannot assure you that the events and circumstances reflected in the forward-looking statements will be achieved or occur. These cautionary statements qualify all forward-looking statements attributable to us or persons acting on our behalf.

This "Management's Discussion and Analysis of Financial Condition" should be read in conjunction with the "Management's Discussion and Analysis of Financial Condition" and information included in our Annual Report on Form 10-K for the year ended December 31, 2011.

### Overview

We are a leading provider of mobile voice and data communications services globally via satellite. By providing wireless services in areas not served or underserved by terrestrial wireless and wireline networks, we seek to address our customers' increasing desire for connectivity. We offer voice and data communication services over our network of in-orbit satellites and our active ground stations (or "gateways"), which we refer to as the Globalstar System.

Beginning in 2006 we started the process of designing, manufacturing and deploying a second-generation satellite constellation. This constellation is designed to last twice as long in space, have 40% greater capacity and be built at a significantly lower cost compared to our first-generation constellation. This effort resulted in the launch of our first six second-generation satellites in late 2010 followed by two additional launches of six satellites each in 2011. We plan to launch the remaining six satellites in the first quarter of 2013; however, this plan is subject to numerous circumstances that are outside our control. We are integrating the new second-generation satellites with the first-generation satellites that were launched in 2007 to form our second-generation constellation. Our new satellites operate seamlessly with our existing constellation, therefore, with each new satellite that we place into service, our service level increases for our voice and Duplex data customers. During 2012, we placed several additional satellites into service which continues to improve service levels. This increase in service level should result in our products and services becoming more desirable to existing and potential customers. In 2011 and the first nine months of 2012, existing subscribers began to utilize our services more, measured by minutes of use on the Globalstar System, a trend that we expect to continue. For our existing customers, increases in usage on the Globalstar System may not directly correlate with increased revenue due to the number of subscribers on unlimited usage rate plans. As our coverage level improves, we expect to gain new customers, which will result in increased Duplex revenue in the future. We continue to offer a range of new price competitive products to the industrial, governmental and consumer markets. Due to the unique design of the Globalstar System (and based on customer input), we believe that we offer the best voice quality among our peer group.

We define a successful level of service for our customers as measured by their ability to make uninterrupted calls of average duration for a system-wide average number of minutes per month. Our goal is to provide service levels and call success rates equal to or better than our Mobile Satellite Service (“MSS”) competitors so our products and services are attractive to potential customers. We define voice quality as the ability easily to hear, recognize and understand callers with limited recognizable delay in the transmission. Due to the unique design of the Globalstar System, we outperform on this measure versus geostationary satellite (“GEO”) competitors due to the difference in signal travel distance, approximately 44,000 additional miles for GEO satellites, which introduces considerable delay and signal degradation to GEO calls. For our competitors using cross-linked satellite architectures, which require multiple inter-satellite connections to complete a call, signal degradation and delay can result in compromised call quality as compared to that experienced over the Globalstar System.

We also compete aggressively on price. In 2004 we were the first in the MSS industry to offer bundled pricing plans that we adapted from the terrestrial wireless industry. We expect to continue to innovate and retain our position as a low cost, high quality leader in the MSS industry.

We designed our second-generation constellation to support our current lineup of Duplex, SPOT family (SPOT Satellite GPS Messenger™ and SPOT Connect) and Simplex data products. With the improvement in both coverage and service quality for our Duplex product offerings resulting from the deployment of our second-generation constellation, we anticipate an expansion of our subscriber base and increases in our average revenue per user, or “ARPU.”

Our satellite communications business, by providing critical mobile communications to our subscribers, serves principally the following markets: recreation and personal; government; public safety and disaster relief; oil and gas; maritime and fishing; natural resources, mining and forestry; construction; utilities; and transportation.

At September 30, 2012, we served approximately 554,000 subscribers. We increased our net subscribers by 16% from September 30, 2011 to September 30, 2012. We count “subscribers” based on the number of devices that are subject to agreements which entitle them to use our voice or data communications services rather than the number of persons or entities who own or lease those devices.

We currently provide the following communications services:

- two-way voice communication and data transmissions, which we call “Duplex,” between mobile or fixed devices; and
- one-way data transmissions between a mobile or fixed device that transmits its location and other information to a central monitoring station, which includes the SPOT family of consumer market products (“SPOT”) and commercial Simplex products.

Our services are available only with equipment designed to work on our network. The equipment we offer to our customers consists principally of:

- Duplex two-way transmission products;
- Consumer retail SPOT products; and
- Commercial Simplex one-way transmission products.

## **Performance Indicators**

Our management reviews and analyzes several key performance indicators in order to manage our business and assess the quality of and potential variability of our earnings and cash flows. These key performance indicators include:

- total revenue, which is an indicator of our overall business growth;
- subscriber growth and churn rate, which are both indicators of the satisfaction of our customers;
- average monthly revenue per user, or ARPU, which is an indicator of our pricing and ability to obtain effectively long-term, high-value customers. We calculate ARPU separately for each of our Duplex, Simplex, SPOT, and independent gateway operator (“IGO”) revenue;
- operating income and adjusted EBITDA, which is an indication of our financial performance; and
- capital expenditures, which are an indicator of future revenue growth potential and cash requirements.

## **Results of Operations for the three and nine months ended September 30, 2012 and 2011**

### **Revenue**

#### *Three Months:*

Total revenue increased by \$2.3 million, or approximately 13%, to \$20.5 million for the three months ended September 30, 2012 from total revenue of \$18.2 million for the three months ended September 30, 2011. We experienced an increase in subscriber equipment sales driven primarily by sales of Simplex equipment and slight growth in sales of our Duplex equipment. These increases were offset by decreases in our SPOT subscriber equipment sales due to higher demand during the three months ended September 30, 2011 as compared to the same period in 2012. We also experienced increased service revenue from our SPOT and Simplex lines of business as a result of growth in these subscriber bases.

Nine Months:

Total revenue increased by \$1.8 million, or approximately 3%, to \$57.2 million for the nine months ended September 30, 2012 from \$55.4 million for the nine months ended September 30, 2011. Upon termination of our Open Range contract in the first quarter of 2011, we recognized a nonrecurring increase to revenue of approximately \$2.0 million, which represented the December 31, 2010 balance of deferred revenue related to the contract. Excluding the revenue recorded from Open Range, revenue increased \$3.8 million, or approximately 7%, which is due primarily to higher sales of Simplex equipment and increased service revenue as a result of growth in our SPOT and Simplex subscriber base. These increases were offset by decreases in service revenue in our Duplex business, which continues to be affected by our two-way communication issues, resulting in a decrease in the number of subscribers using our network.

The following table sets forth amounts and percentages of our revenue by type of service for the three and nine months ended September 30, 2012 and 2011 (in thousands):

	Three months ended September 30, 2012		Three months ended September 30, 2011		Nine months ended September 30, 2012		Nine months ended September 30, 2011	
	Revenue	% of Total Revenue	Revenue	% of Total Revenue	Revenue	% of Total Revenue	Revenue	% of Total Revenue
<b>Service Revenues:</b>								
Duplex	\$ 4,993	24%	\$ 5,154	28%	\$ 13,683	24%	\$ 15,614	28%
SPOT	6,552	32	4,941	27	18,359	32	14,010	25
Simplex	1,690	8	1,555	9	4,354	8	3,979	7
IGO	199	1	434	2	581	1	1,295	2
Other	1,934	10	2,114	12	5,169	9	6,876	13
<b>Total Service Revenues</b>	<b>\$ 15,368</b>	<b>75%</b>	<b>\$ 14,198</b>	<b>78%</b>	<b>\$ 42,146</b>	<b>74%</b>	<b>\$ 41,774</b>	<b>75%</b>

The following table sets forth amounts and percentages of our revenue for equipment sales for the three and nine months ended September 30, 2012 and 2011 (in thousands):

	Three months ended September 30, 2012		Three months ended September 30, 2011		Nine months ended September 30, 2012		Nine months ended September 30, 2011	
	Revenue	% of Total Revenue	Revenue	% of Total Revenue	Revenue	% of Total Revenue	Revenue	% of Total Revenue
<b>Equipment Revenues:</b>								
Duplex	\$ 899	4%	\$ 341	2%	\$ 1,942	3%	\$ 1,466	3%
SPOT	1,300	6	2,040	11	3,887	7	6,175	11
Simplex	2,429	12	1,312	7	7,451	13	4,970	9
IGO	355	2	338	2	871	2	898	2
Other	186	1	(42)	—	959	1	157	—
<b>Total Equipment Revenues</b>	<b>\$ 5,169</b>	<b>25%</b>	<b>\$ 3,989</b>	<b>22%</b>	<b>\$ 15,110</b>	<b>26%</b>	<b>\$ 13,666</b>	<b>25%</b>

The following table sets forth our average number of subscribers, ARPU, and ending number of subscribers by type of revenue for the three and nine months ended September 30, 2012 and 2011. The following numbers are subject to immaterial rounding inherent to calculating averages.

	Three months ended September 30,		Nine months ended September 30,	
	2012	2011	2012	2011
	<b>Average number of subscribers for the period (three and nine months ended):</b>			
Duplex	87,819	93,516	89,593	94,483
SPOT	231,310	185,903	219,317	172,395
Simplex	173,781	130,259	161,438	133,552
IGO	41,567	48,106	42,223	50,153
<b>ARPU (monthly):</b>				
Duplex	\$ 18.95	\$ 18.37	\$ 16.97	\$ 18.36
SPOT	9.44	8.86	9.30	9.03
Simplex	3.24	3.98	3.00	3.31
IGO	1.60	3.01	1.53	2.87
<b>Number of subscribers (end of period):</b>				
Duplex	87,138	93,087	87,138	93,087
SPOT	235,893	193,038	235,893	193,038
Simplex	182,116	135,790	182,116	135,790
IGO	41,109	47,822	41,109	47,822
Other	7,398	7,770	7,398	7,770
<b>Total</b>	<b>553,654</b>	<b>477,507</b>	<b>553,654</b>	<b>477,507</b>

Other service revenue includes revenue generated from engineering services and our former Open Range partnership, which is not subscriber driven. Accordingly, we do not present average subscribers or ARPU for other revenue in the above charts.

## Service Revenue

### *Three Months:*

Duplex revenue decreased approximately 3% for the three months ended September 30, 2012 compared to the third quarter of 2011. Our two-way communication issues continue to affect our Duplex revenue. Despite our efforts to maintain our Duplex subscriber base by lowering prices for our Duplex products, our subscriber base decreased by approximately 6% from September 30, 2011 to September 30, 2012. As we launch and place into service our remaining second-generation satellites, our two-way communication reliability will improve, and we expect Duplex service revenue to increase.

SPOT revenue increased approximately 33% for the three months ended September 30, 2012 compared to the third quarter of 2011. We generated increased service revenue from SPOT and added additional service revenue from the release of other SPOT consumer retail products. Our SPOT subscriber base increased by approximately 22% from September 30, 2011 to September 30, 2012. Our subscriber count includes suspended subscribers, who are subscribers who have activated their devices, have access, but no service revenue is being recognized for their fees while we are in the process of collecting payment. These suspended accounts represented 29% and 23% of our total SPOT subscribers as of September 30, 2012 and 2011, respectively.

Simplex revenue increased approximately 9% for the three months ended September 30, 2012 compared to the third quarter of 2011. We generated increased service revenue due to a 34% increase in our Simplex subscribers from September 30, 2011 to September 30, 2012. Revenue growth for our Simplex customers is not necessarily commensurate with subscriber growth due to the various competitive pricing plans we offer and product mix.

Other revenue decreased approximately 9% for the three months ended September 30, 2012 compared to the third quarter of 2011 due to higher engineering services revenue recognized in the third quarter of 2011 compared to the same period in 2012.

### *Nine Months:*

Duplex revenue decreased approximately 12% for the nine months ended September 30, 2012 compared to the first nine months of 2011. Our two-way communication issues continue to affect our Duplex revenue. Despite our efforts to maintain our Duplex subscriber base by lowering prices for our Duplex products, our subscriber base decreased by approximately 6% from September 30, 2011 to September 30, 2012. As we launch and place into service our remaining second-generation satellites, our two-way communication reliability will improve, and we expect Duplex service revenue to increase.

SPOT revenue increased approximately 31% for the nine months ended September 30, 2012 compared to the first nine months of 2011. We generated increased service revenue from SPOT and added additional service revenue from the release of other SPOT consumer retail products, which led to a 22% increase in our SPOT subscriber base from September 30, 2011 to September 30, 2012.

Simplex revenue increased approximately 9% for the nine months ended September 30, 2012 compared to the first nine months of 2011. We generated increased service revenue due to a 34% increase in our Simplex subscribers from September 30, 2011 to September 30, 2012. Revenue growth for our Simplex customers is not necessarily commensurate with subscriber growth due to the various competitive pricing plans we offer and product mix.

Other revenue decreased approximately 25% for the nine months ended September 30, 2012 compared to the first nine months of 2011. The decrease was related to revenue recognized as a result of the termination of our Open Range contract in the first quarter of 2011. Excluding the recognition of Open Range revenue of approximately \$2.0 million, other revenue increased approximately 5%, which was due primarily to higher engineering services revenue recognized during the first nine months of 2012 compared to the same period in 2011.

## Equipment Revenue

### *Three Months:*

Duplex equipment sales increased by approximately 164% for the three months ended September 30, 2012 from the third quarter of 2011. As a result of launching and placing into service our second-generation satellites, we are experiencing increases in demand for our Duplex two-way transmission products. As these units are activated, we expect to see increases in the related Duplex service. As we launch and place into service the remaining six second-generation satellites, our two-way communication reliability will continue to improve, and we expect Duplex equipment revenue to increase.

Our inventory and advances for inventory balances were \$43.0 million and \$9.2 million, respectively, as of September 30, 2012, compared with total subscriber equipment sales of \$5.2 million for the three months ended September 30, 2012. A significant portion of our inventory consists of Duplex products which are able to operate with both our first-generation constellation and our second-generation constellation. Our advances for inventory relate to our commitment with Qualcomm to purchase additional Duplex products. We have not entered into any other purchase commitments to produce or purchase the next generation of Duplex products.

We sold a limited number of Duplex products in 2011 and the first nine months of 2012, compared to the high level of inventory on hand. However, we have several initiatives underway to increase our future sales of subscriber equipment for Duplex products, which depend upon our successfully completing the deployment of our second-generation constellation. We anticipate launching six more satellites in the first quarter of 2013. With the improvement of both coverage and quality for our Duplex services resulting from the deployment of our second-generation constellation, we expect an increase in the sale of Duplex products which would result in a reduction in the inventory currently on hand.

SPOT equipment sales decreased approximately 35% for the three months ended September 30, 2012 from the third quarter of 2011. The decrease is related primarily to higher sales during 2011 related to the release of certain new SPOT consumer retail products which were released in early 2011.

Simplex equipment sales increased approximately 85% for the three months ended September 30, 2012 from the third quarter of 2011. The increase is due to continued success of our commercial applications for M2M asset monitoring and tracking.

#### *Nine Months:*

Duplex equipment sales increased by approximately 33% for the nine months ended September 30, 2012 from the first nine months of 2011. As a result of launching and placing into service our second-generation satellites, we are experiencing increases in demand for our Duplex two-way transmission products. As these units are activated, we expect to see increases in the related Duplex service in the future. As we launch and place into service the remaining six second-generation satellites, our two-way communication reliability will continue to improve, and we expect Duplex equipment revenue to increase.

Our inventory and advances for inventory balances were \$43.0 million and \$9.2 million, respectively, as of September 30, 2012, compared with total subscriber equipment sales of \$15.1 million for the nine months ended September 30, 2012. A significant portion of our inventory consists of Duplex products which are able to operate with both our first-generation constellation and our second-generation constellation. Our advances for inventory relate to our commitment with Qualcomm to purchase additional Duplex products. We have not entered into any other purchase commitments to produce or purchase the next generation of Duplex products.

We sold a limited number of Duplex products in 2011 and the first nine months of 2012, compared to the high level of inventory on hand. However, we have several initiatives underway to increase our future sales of subscriber equipment for Duplex products, which depend upon our successfully completing the deployment of our second-generation constellation. We anticipate launching six more satellites in the first quarter of 2013. With the improvement of both coverage and quality for our Duplex services resulting from the deployment of our second-generation constellation, we expect an increase in the sale of Duplex products which would result in a reduction in the inventory currently on hand.

SPOT equipment sales decreased approximately 37% for the nine months ended September 30, 2012 from the first nine months of 2011. The decrease is related primarily to higher sales of certain new SPOT consumer retail products which were released in early 2011.

Simplex equipment sales increased approximately 50% for the nine months ended September 30, 2012 from the first nine months of 2011. The increase is due to continued success of our commercial applications for M2M asset monitoring and tracking.

#### **Operating Expenses:**

##### *Three Months:*

Total operating expenses decreased \$1.4 million, or approximately 3%, to \$38.2 million for the three months ended September 30, 2012 from \$39.6 million for the third quarter of 2011. This decrease was due primarily to decreases in various components of operating expenses in 2012 and a reduction in the value of long-lived assets in the third quarter of 2011 that did not recur in the same period in 2012. These decreases were offset by higher depreciation expense as a result of additional second-generation satellites coming into service throughout 2011 and the first nine months of 2012.

*Nine Months:*

Total operating expenses increased \$26.8 million, or approximately 25%, to \$133.2 million for the nine months ended September 30, 2012 from \$106.4 million for the first nine months of 2011. This increase is due to the \$22.0 million agreed termination charge related to the settlement with Thales regarding the construction of Phase 3 satellites, as well as the recognition of a loss of approximately \$7.1 million related to an adjustment made to the carrying value of our first-generation constellation. Excluding these one-time items, total operating expenses decreased \$2.4 million, or 2%, for the nine months ended September 30, 2012 from the first nine months of 2011 due to decreases in various components of operating expenses, partially offset by higher depreciation expense as a result of additional second-generation satellites coming into service throughout 2011 and the first nine months of 2012.

Cost of Services

*Three and Nine Months:*

Cost of services decreased \$2.7 million, or approximately 33%, to \$5.6 million for the three months ended September 30, 2012 from \$8.3 million during the third quarter of 2011 and decreased \$6.0 million, or approximately 26%, to \$16.7 million for the nine months ended September 30, 2012 from \$22.7 million during the first nine months of 2011. Cost of services is comprised primarily of network operating costs, which are generally fixed in nature. The decreases were due primarily to implementation of our plan to lower costs by monitoring operating expenses and streamlining operations.

Cost of Subscriber Equipment Sales

*Three and Nine Months:*

Cost of subscriber equipment sales increased \$1.1 million, or approximately 41%, to \$4.0 million for the three months ended September 30, 2012 from \$2.9 million during the third quarter of 2011 and increased \$1.1 million, or approximately 12%, to \$10.4 million for the nine months ended September 30, 2012 from \$9.3 million during the first nine months of 2011.

These increases were due primarily to increases in equipment revenue of 30% and 11% for the three and nine months ended September 30, 2012 as compared to the same periods in 2011, respectively. These increases were offset slightly by lower manufacturing costs for our SPOT and Simplex products.

Marketing, General and Administrative

*Three and Nine Months:*

Marketing, general and administrative expenses decreased \$3.0 million, or approximately 24%, to \$9.3 million for the three months ended September 30, 2012 from \$12.3 million for the third quarter of 2011 and decreased \$7.4 million, or approximately 22%, to \$26.6 million for the nine months ended September 30, 2012 from \$34.0 million for the first nine months of 2011. This decrease was due primarily to improvements in our cost structure from monitoring operating costs and streamlining operations.

Contract Termination Charge

*Nine Months:*

During the second quarter of 2012, we recorded a contract termination charge of \$22.0 million. This charge resulted from the agreement between us and Thales regarding the termination charge related to the construction of Phase 3 second-generation satellites. See Note 9 for further discussion.

Reduction in the Value of Equipment

*Three and Nine Months:*

Reduction in the value of equipment was \$0.7 million and \$1.0 million for the three and nine months ended September 30, 2012, respectively. We recorded an inventory reserve for component parts that will not be utilized in the manufacturing and production of current or future products.

Reduction in the Value of Long-Lived Assets

*Nine Months:*

During the second quarter of 2012, we recorded a loss of approximately \$7.1 million. This loss was related to an adjustment made to the carrying value of our first-generation constellation. See Note 3 for further discussion.

## Depreciation, Amortization and Accretion

### *Three and Nine Months:*

Depreciation, amortization, and accretion expense increased \$6.5 million, or approximately 54%, to \$18.6 million for the three months ended September 30, 2012 from \$12.1 million for the third quarter of 2011 and increased \$13.8 million, or approximately 39%, to \$49.3 million for the nine months ended September 30, 2012 from \$35.5 million for the first nine months of 2011. The increase relates primarily to additional depreciation expense for the second-generation satellites placed into service throughout 2011 and the first nine months of 2012.

### **Other Income (Expense):**

#### Interest Income and Expense

### *Three and Nine Months:*

Interest income and expense, net increased \$5.3 million to \$6.5 million for the three months ended September 30, 2012 from \$1.2 million for the third quarter of 2011 and increased \$9.8 million to \$13.4 million for the nine months ended September 30, 2012 from \$3.6 million for the first nine months of 2011. This increase was due primarily to a reduction in our capitalized interest due to the status of our construction in progress. As we place satellites into service, our construction in progress balance related to our second-generation satellites decreases. As a result of this decrease in our construction in progress balance, we recorded approximately \$5.5 million and \$10.2 million in interest expense during the three and nine months ended September 30, 2012, respectively.

#### Derivative Gain (Loss)

### *Three and Nine Months:*

Derivative gain (loss) fluctuated by \$40.3 million to a loss of \$16.5 million for the three months ended September 30, 2012 compared to a derivative gain in the third quarter of 2011 and fluctuated by \$36.6 million to a loss of \$2.6 million for the nine months ended September 30, 2012 compared to a derivative gain for the first nine months of 2011. The changes were due primarily to changes in our stock price during the respective periods.

#### Other

### *Three and Nine Months:*

Other income (expense) fluctuated by \$1.5 million to expense of \$0.4 million for the three months ended September 30, 2012 compared to expense of \$1.9 million for the third quarter of 2011 and fluctuated by \$0.4 million to expense of \$0.9 million for the nine months ended September 30, 2012 compared to expense of \$0.5 million for the first nine months of 2011. These fluctuations are due primarily to foreign currency gains and losses during the three and nine months ended September 30, 2012.

## **Liquidity and Capital Resources**

Our principal liquidity requirements are to meet capital expenditure needs, including procuring and deploying our second-generation constellation, next-generation ground upgrades, repayment of our current and long-term debt, operating costs, and working capital. Our principal sources of liquidity are the remaining funds in our contingent equity account (\$22.8 million at September 30, 2012), cash on hand (\$1.2 million at September 30, 2012), cash flows from operations, if any, the remaining funds available under our Facility Agreement (\$3.0 million at September 30, 2012), and funds from financing not yet arranged.

### ***Cash Flows for the Nine Months Ended September 30, 2012 Compared with the Nine Months Ended September 30, 2011***

The following table shows our cash flows from operating, investing, and financing activities for the nine months ended September 30, 2012 and 2011 (in thousands):

	<b>Nine Months Ended September 30, 2012</b>	<b>Nine Months Ended September 30, 2011</b>
Net cash provided by (used in) operating activities	\$ 10,878	\$ (10,850)
Net cash used in investing activities	(47,787)	(84,533)
Net cash provided by financing activities	27,858	68,760
Effect of exchange rate changes on cash	319	(314)
Net decrease in cash and cash equivalents	<u>\$ (8,732)</u>	<u>\$ (26,937)</u>

#### *Cash Flows Provided by Operating Activities*

Net cash provided by operating activities during the nine months ended September 30, 2012 was \$10.9 million compared to net cash used of \$10.9 million for the first nine months of 2011. During the third quarter of 2012, we received a \$6.0 million refund related to the termination of a contingent agreement with a potential vendor for services related to our second-generation constellation. This agreement was contingent upon us obtaining certain financing commitments in the first two quarters of 2012, which did not occur. We also experienced favorable changes in operating assets and liabilities during the nine months ended September 30, 2012, which resulted in positive cash flows from operations for the first nine months of 2012.

### Cash Flows Used in Investing Activities

Cash used in investing activities was \$47.8 million for the nine months ended September 30, 2012 compared to \$84.5 million for the first nine months of 2011. The decrease in cash used during the nine months ended September 30, 2012 when compared to the first nine months of 2011 resulted primarily from decreased payments related to the construction of our second-generation constellation as the second-generation satellites neared completion and the deferral of payments to contactors working on the construction of our next-generation ground upgrades.

We will continue to incur capital expenditures to complete the construction and launch of our second-generation satellite constellation and upgrade our gateways and other ground facilities. We have entered into various agreements to design, construct, and launch our satellites in the normal course of business. These capital expenditures will support our growth and the resiliency of our operations and will also support the delivery of new revenue streams.

### Cash Flows Provided by Financing Activities

Net cash provided by financing activities decreased by \$40.9 million to \$27.8 million for the nine months ended September 30, 2012 from \$68.8 million for the first nine months of 2011. The decrease was due primarily to lower funding needs for operations and for the construction of our second-generation satellites as we complete the construction and launch of our second-generation satellite constellation. The decrease from the first nine months of 2011 to the first nine months of 2012 was also attributable to the issuance of \$38.0 million of our 5% Notes during June 2011. These decreases were partially offset by draws on our contingent equity account during the first nine months of 2012. We funded the current year activities by borrowing under our Facility Agreement and drawing from our contingent equity account.

### Cash Position and Indebtedness

As of September 30, 2012, cash and cash equivalents were \$1.2 million; cash available under our Facility Agreement was \$3.0 million; and cash in our contingent equity account was \$22.8 million; compared to cash and cash equivalents, cash available under our Facility Agreement, and cash in our contingent equity account at December 31, 2011 of \$9.9 million, \$8.0 million, and \$45.8 million, respectively.

### Facility Agreement

On June 5, 2009, we entered into a \$586.3 million senior secured facility agreement with a syndicate of bank lenders, including BNP Paribas, Natixis, Société Générale, Caylon, Crédit Industriel et Commercial as arrangers and BNP Paribas as the security agent and COFACE agent. COFACE, the French export credit agency, has provided a 95% guarantee to the lending syndicate of our obligations under the Facility Agreement. At the time of closing, the facility was comprised of:

- a \$563.3 million tranche for future payments to Thales and to reimburse us for amounts we previously paid to Thales for construction of our second-generation satellites. Such reimbursed amounts were used by us (a) to make payments to Arianespace for launch services, Hughes Networks Systems LLC for ground network equipment, software and satellite interface chips and Ericsson, Inc. for ground system upgrades, (b) to provide up to \$150 million for our working capital and general corporate purposes and (c) to pay a portion of the insurance premium to COFACE; and
- a \$23 million tranche that was used to make payments to Arianespace for launch services and to pay a portion of the insurance premium to COFACE.

The facility is scheduled to mature 84 months after the first repayment date. Scheduled semi-annual principal repayments will begin on June 30, 2013. The facility bears interest at a floating LIBOR rate, plus a margin of 2.07% through December 2012, increasing to 2.25% through December 2017 and 2.40% thereafter. Interest payments are due on a semi-annual basis.

The Facility Agreement, as amended, requires that:

- following December 31, 2014, we maintain a minimum liquidity of \$5.0 million;
- we achieve for each period the following minimum adjusted consolidated EBITDA (as defined in the Facility Agreement):

Period	Minimum Amount
7/1/11-6/30/12	\$ (5.0) million
1/1/12-12/31/12	\$ 7.0 million
7/1/12-6/30/13	\$ 65.0 million
1/1/13-12/31/13	\$ 78.0 million

- beginning in 2013, we maintain a minimum debt service coverage ratio of 1.00:1:00, gradually increasing to a ratio of 1.50:1:00 through 2019; and
- beginning in June 2013, we maintain a maximum net debt to adjusted consolidated EBITDA ratio of 7.25:1:00 on a last 12-months basis, gradually decreasing to 2.50:1:00 through 2019.

Our obligations under the Facility Agreement are guaranteed on a senior secured basis by all of our domestic subsidiaries and are secured by a first priority lien on substantially all of our assets and those of our domestic subsidiaries (other than FCC licenses), including patents and trademarks, 100% of the equity of our domestic subsidiaries and 65% of the equity of certain foreign subsidiaries.

We may not re-borrow amounts repaid. We must repay the loans (a) in full upon a change in control or (b) partially (i) if there are excess cash flows on certain dates, (ii) upon certain insurance and condemnation events and (iii) upon certain asset dispositions. In addition to the financial covenants described above, the Facility Agreement places limitations on our ability and the ability of our subsidiaries to incur debt, create liens, dispose of assets, carry out mergers and acquisitions, make loans, investments, distributions or other transfers and capital expenditures or enter into certain transactions with affiliates.

Pursuant to the terms of the Facility Agreement, we were required to fund a total of \$46.8 million to the debt service reserve account. The use of funds in this account is restricted to making principal and interest payments under certain circumstances. The minimum required balance, not to exceed \$46.8 million, fluctuates over time based on the timing of principal and interest payment dates.

During the second quarter of 2012, we received two reservation of rights letters from the COFACE Agent identifying potential existing defaults of certain non-financial provisions of the Facility Agreement that may have occurred as a result of the Thales arbitration ruling and the subsequent settlement agreements reached with Thales related to the arbitration. The letters indicated that the lenders were evaluating their position with respect to the potential defaults. During the evaluation process, the lenders did not permit funding of the remaining \$3.0 million available under the Facility Agreement for Thales for the remaining milestone payments or to or allow the Company to draw from its Contingent Equity Account.

On October 12, 2012, we entered into Waiver Letter No. 11, which permitted us to make a draw from the Contingent Equity Account. The waiver letter acknowledged the conclusion by the lenders that events of default did occur as a result of our entering into settlement agreements with Thales related to the arbitration ruling. As of the date these financial statements were issued, the COFACE Agent had not notified us of its intention to accelerate the debt; however, we have shown the borrowings as current on the September 30, 2012 balance sheet in accordance with applicable accounting rules. We are currently working with the lenders to obtain all necessary waivers or amendments associated with any default issues. Additionally, on October 24, 2012, the lenders permitted funding of \$2.4 million of the amounts available under the Facility Agreement to make a milestone payment to Thales.

Due to the launch delays, we expect that we may not be in compliance with certain financial and nonfinancial covenants specified in the Facility Agreement during the next 12 months. If we cannot obtain either a waiver or an amendment, the failure to comply would represent an event of default. An event of default under the Facility Agreement would permit acceleration of indebtedness under the Facility. That acceleration would permit acceleration of our obligations under other agreements that contain cross-acceleration provisions.

See Note 4 for further discussion of the Facility Agreement and other borrowings.

### ***Capital Expenditures***

We have entered into various contractual agreements related to the procurement and deployment of our second-generation constellation and next-generation ground upgrades, as summarized below. We are currently in negotiations with certain contractors to defer some scheduled payments to 2013 and beyond. The discussion below is based on our current contractual obligations to these contractors.

#### *Second-Generation Satellites*

We have a contract with Thales for the construction of our second-generation low-earth orbit satellites and related services. We successfully completed three launches of six second-generation satellites each in October 2010, July 2011, and December 2011. We plan to launch the remaining six satellites in the first quarter of 2013; however, this plan is subject to numerous circumstances that are outside of our control.

We have a contract with Arianespace for the launch of our second-generation satellites and certain pre and post-launch services under which Arianespace agreed to make four launches of six satellites each. Notwithstanding the one optional launch, we may contract separately with Arianespace or another provider of launch services after Arianespace's firm launch commitments are fulfilled.

The amount of capital expenditures incurred as of September 30, 2012 and estimated future capital expenditures (excluding capitalized interest) related to the construction and deployment of the first 24 satellites of our second-generation constellation and the launch services contract is presented in the table below (in thousands):

Capital Expenditures	Payments through September 30, 2012	Estimated Future Payments				Total
		Remaining 2012	2013	Thereafter		
Thales Second-Generation Satellites	\$ 619,651	\$ 3,039	\$ —	\$ —	\$ 622,690	
Arianespace Launch Services	207,375	—	8,625	—	216,000	
Launch Insurance	30,693	—	9,210	—	39,903	
Other Capital Expenditures and Capitalized Labor	45,678	4,322	8,986	—	58,986	
<b>Total</b>	<b>\$ 903,397</b>	<b>\$ 7,361</b>	<b>\$ 26,821</b>	<b>\$ —</b>	<b>\$ 937,579</b>	

As of September 30, 2012, we recorded \$12.8 million of these capital expenditures in accounts payable and accrued expenses.

#### *Additional Second-Generation Satellites*

In June 2012, we and Thales agreed to settle our prior commercial disputes which were the subject of a May 2012 arbitration award. In September 2012, we entered into an agreement with Thales for the manufacture and delivery of six additional satellites for our second-generation constellation. The purchase price for the six satellites, certain software upgrades and related services is €149.9 million, with an initial payment due upon the close of financing and subsequent payments due over a 34-month period subject to Thales' reaching construction milestones. Neither party is obligated to perform under the contract until we obtain financing for at least 85% of the total contract price, among other conditions. See Note 9 for further discussion. Expected future payments for the six additional second-generation satellites are not included in the table above. We are seeking additional financing to fund the purchase of these satellites.

#### *Next-Generation Gateways and Other Ground Facilities*

In May 2008, we entered into an agreement with Hughes to design, supply and implement (a) the Radio Access Network ("RAN") ground network equipment and software upgrades for installation at a number of our satellite gateway ground stations and (b) satellite interface chips to be a part of the User Terminal Subsystem ("UTS") in various next-generation Globalstar devices. In August 2009, we amended this agreement extending the performance schedule and revising certain payment milestones. In March 2010, we amended the contract adding new features, including our option to purchase additional RANs and other software and hardware improvements at pre-negotiated prices.

In October 2008, we signed an agreement with Ericsson, a leading global provider of technology and services to telecom operators. According to the contract, including subsequent additions, Ericsson will work with us to develop, implement and maintain a ground interface, or core network, system that will be installed at our satellite gateway ground stations.

The amount of actual and contractual capital expenditures (excluding capitalized interest) related to the construction of the ground component and related costs are presented in the table below (in thousands):

Capital Expenditures	Payments through September 30, 2012	Estimated Future Payments				Total
		Remaining 2012	2013	Thereafter		
Hughes second-generation ground component (including research and development expense)	\$ 59,884	\$ 33,532	\$ 11,181	\$ —	\$ 104,597	
Ericsson ground network	4,184	—	10,651	14,201	29,036	
<b>Total</b>	<b>\$ 64,068</b>	<b>\$ 33,532</b>	<b>\$ 21,832</b>	<b>\$ 14,201</b>	<b>\$ 133,633</b>	

In September 2012, we entered into an agreement with Hughes to extend to December 21, 2012 our deadline to make payments previously due under the contract, provided we made payments of \$0.5 million in October 2012 and \$0.5 million in November 2012. We made the October 2012 payment. The deferred payments continue to incur interest at the rate of 10% per annum. As of September 30, 2012 we had incurred and capitalized \$73.2 million of costs related to this contract, of which we recorded \$18.8 million in accounts payable. If we terminate the contract for convenience, we must make a final payment of \$20.0 million in either cash or our common stock at our election. If we elect to pay in our common stock, Hughes will have the option either to accept the common stock or instruct us to complete a block sale of the stock and deliver the proceeds to Hughes. If Hughes chooses to accept common stock, the number of shares it will receive will be calculated based on the final payment amount plus 5%.

In July 2012, we entered into an agreement with Ericsson which deferred to February 1, 2013 approximately \$4.2 million in milestone payments due under the contract, provided we made payments of \$0.7 million in July 2012 and \$0.9 million in September 2012. We made both of these payments. The remaining milestones previously scheduled under the contract in 2012 were deferred to 2013 and beyond. The deferred payments will continue to incur interest at a rate of 6.5% per annum. As of September 30, 2012 we had incurred and capitalized \$6.8 million of costs related to this contract, of which we recorded \$2.6 million in accounts payable. If we terminate the contract for convenience, we must make a final payment of \$10.0 million in either cash or our common stock at our election. If we elect to make payment in common stock, Ericsson will have the option either to accept the common stock or instruct us to complete a block sale of the common stock and deliver the proceeds to Ericsson. If Ericsson chooses to accept common stock, the number of shares it will receive will be calculated based on the final payment amount plus 5%.

As of September 30, 2012, we recorded \$21.4 million of these capital expenditures in accounts payable. In accordance with the French Ministry's authorization to operate our second-generation satellite constellation, we are currently on schedule to enhance the existing gateway operations in Aussaguel, France to include satellite operations and control functions by March 2013. The above table does not include any costs for this facility or any other capital expenditures not yet contracted for or capitalized labor.

### **Liquidity**

As discussed in Note 2 to our condensed consolidated financial statements, we have developed a plan to improve operations; complete the launch of 24 second-generation satellites and to complete the development, construction, and activation of additional second-generation satellites and next-generation ground upgrades.

We plan to fund our short-term liquidity needs from cash on hand (\$1.2 million at September 30, 2012), cash from the Facility (\$3.0 million was available at September 30, 2012), cash available in our contingent equity account (\$22.8 million was available at September 30, 2012) and operating cash flows, if any. However, additional external financing and amendments to our existing debt obligations, including the Facility and the 5.75% Notes, will be required to satisfy the obligations to pay delay costs to our launch provider for prior launches, to complete the funding for our six additional second-generation satellites and to pay the contract termination fee to Thales. The holders of the 5.75% Notes can require us to pay the notional purchase price of the 5.75% Notes of \$71.8 million in cash on April 1, 2013. If the resolution of these uncertainties materially and negatively impacts cash and liquidity, our ability to execute our business plans will be adversely affected.

Our principal long-term liquidity needs include acquiring and launching additional second-generation satellites, making major improvements to our gateways and other ground facilities, funding our working capital and cash operating needs, including any growth in our business, and to fund repayment of our indebtedness, both principal and interest, when due. We expect sources of long-term liquidity to include the exercise of warrants and other additional debt and equity financings which have not yet been arranged. We cannot assure you that we can obtain sufficient additional financing on acceptable terms, if at all. We also expect cash flows from operations to be a source of long-term liquidity once we have fully deployed our second-generation satellite constellation. We are not in a position to estimate when, or if, these longer-term plans will be completed and the effect this will have on our performance and liquidity.

### **Contractual Obligations and Commitments**

There have been no other significant changes to our contractual obligations and commitments since December 31, 2011 except those discussed above.

### **Off-Balance Sheet Transactions**

We have no material off-balance sheet transactions.

### Item 3. Quantitative and Qualitative Disclosures about Market Risk

Our services and products are sold, distributed or available in over 120 countries. Our international sales are made primarily in U.S. dollars, Canadian dollars, Brazilian Reals and Euros. In some cases, insufficient supplies of U.S. currency may require us to accept payment in other foreign currencies. We reduce our currency exchange risk from revenues in currencies other than the U.S. dollar by requiring payment in U.S. dollars whenever possible and purchasing foreign currencies on the spot market when rates are favorable. We currently do not purchase hedging instruments to hedge foreign currencies. We are obligated to enter into currency hedges with the original lenders no later than 90 days after any fiscal quarter during which more than 25% of revenues is denominated in a single currency other than U.S. or Canadian dollars. Otherwise, we cannot enter into hedging agreements other than interest rate cap agreements or other hedges described above without the consent of the COFACE agent, and with that consent the counterparties may only be the original lenders.

We have entered into two separate contracts with Thales to construct low earth orbit satellites for our second-generation satellite constellation and to provide launch-related and operations support services, and to construct the Satellite Operations Control Centers, Telemetry Command Units and In-Orbit Test Equipment for our second-generation satellite constellation. A substantial majority of the payments under the Thales Alenia Space agreements are denominated in Euros.

Our interest rate risk arises from our variable rate debt under our Facility Agreement, under which loans bear interest at a floating rate based on the LIBOR. In order to minimize the interest rate risk, we completed an arrangement with the lenders under the Facility Agreement to limit the interest to which we are exposed. The interest rate cap provides limits on the 6-month Libor rate (Base Rate) used to calculate the coupon interest on outstanding amounts on the Facility Agreement of 4.00% from the date of issuance through December 2012. Thereafter, the Base Rate is capped at 5.50% should the Base Rate not exceed 6.5%. Should the Base Rate exceed 6.5%, our base rate will be 1% less than the then 6-month Libor rate. The applicable margin from the Base Rate ranges from 2.07% to 2.4% through the termination date of the facility. Assuming that we borrowed the entire \$586.3 million under the Facility Agreement, a 1.0% change in interest rates would result in a change to interest expense of approximately \$5.9 million annually.

### Item 4. Controls and Procedures

#### (a) Evaluation of disclosure controls and procedures.

Our management, with the participation of our Principal Executive and Financial Officer, evaluated the effectiveness of our disclosure controls and procedures pursuant to Rule 13a-15(b) under the Securities Exchange Act of 1934 as of September 30, 2012, the end of the period covered by this Report. The evaluation included certain internal control areas in which we have made and are continuing to make changes to improve and enhance controls. This evaluation was based on the guidelines established in *Internal Control — Integrated Framework* issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO). In designing and evaluating the disclosure controls and procedures, management recognized that any controls and procedures, no matter how well designed and operated, can provide only reasonable assurance of achieving the desired control objectives.

Based on this evaluation, our Principal Executive and Financial Officer concluded that as of September 30, 2012 our disclosure controls and procedures were effective to provide reasonable assurance that information we are required to disclose in reports that we file or submit under the Exchange Act is recorded, processed, summarized and reported within the time periods specified in Securities and Exchange Commission rules and forms, and that such information is accumulated and communicated to our management, including our Principal Executive and Financial Officer, as appropriate, to allow timely decisions regarding required disclosure.

We believe that the condensed consolidated financial statements included in this Report fairly present, in all material respects, our condensed consolidated financial position and results of operations as of and for the three and nine months ended September 30, 2012.

#### (b) Changes in internal control over financial reporting.

As of September 30, 2012, our management, with the participation of our Principal Executive and Financial Officer, evaluated our internal control over financial reporting. Based on that evaluation, our Principal Executive and Financial Officer concluded that no changes in our internal control over financial reporting occurred during the quarter ended September 30, 2012 that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

## **PART II: OTHER INFORMATION**

### **Item 1A. Risk Factors**

You should carefully consider the risks described in this Report and all of the other reports that we file from time to time with the Securities and Exchange Commission ("SEC"), in evaluating and understanding us and our business. Additional risks not presently known or that we currently deem immaterial may also impact our business operations and the risks identified in this Report may adversely affect our business in ways we do not currently anticipate. Our financial condition or results of operations also could be materially adversely affected by any of these risks. There have been no material changes to the risk factors disclosed in Part I. Item 1A. "Risk Factors" of our Annual Report on Form 10-K for the year ended December 31, 2011, as filed with the SEC on March 13, 2012.

**Item 6. Exhibits**

<b>Exhibit Number</b>	<b>Description</b>
10.1	Waiver Letter No. 10 to the Facility Agreement dated August 9, 2012
10.2†	Letter Agreement by and between Globalstar, Inc. and Hughes Network Systems, LLC dated September 27, 2012
10.3†	2012 Key Employee Cash Bonus Plan
10.4†	Letter Agreement with Frank Bell dated as of September 25, 2012
31.1	Section 302 Certification
32.1	Section 906 Certification
101.INS*	XBRL Instance Document
101.SCH*	XBRL Taxonomy Extension Schema Document
101.CAL*	XBRL Taxonomy Extension Calculation Linkbase Document
101.DEF*	XBRL Taxonomy Extension Definition Linkbase Document
101.PRE*	XBRL Taxonomy Extension Presentation Linkbase Document
101.LAB*	XBRL Taxonomy Extension Label Linkbase Document

† Portions of the exhibits have been omitted pursuant to a request for confidential treatment filed with the Commission. The omitted portions have been filed with the Commission.

\* Pursuant to Rule 406T of Regulation S-T, the Interactive Data Files on Exhibit 101 hereto are deemed not filed or part of a registration statement or prospectus for purposes of Sections 11 or 12 of the Securities Act of 1933, as amended, are deemed not filed for purposes of Section 18 of the Securities and Exchange Act of 1934, as amended, and otherwise are not subject to liability under those sections.

**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

GLOBALSTAR, INC.

Date: November 14, 2012

By:  
/s/ James Monroe III

James Monroe III  
*Chief Executive Officer (Principal Executive and Financial Officer)*



To: Globalstar, Inc.  
300 Holiday Square Boulevard  
Covington, Louisiana 70433  
United States of America  
**Attention:** James Monroe III

From: BNP Paribas, as the COFACE Agent

Date: 2nd August 2012

**By Express Mail and E-mail**

Dear Sirs,

**Waiver Letter No.10 - COFACE Facility**

1. We refer to:
    - (a) the facility agreement dated 5 June 2009 between Globalstar, Inc. as the Borrower, BNP Paribas, Société Générale, Natixis, Crédit Agricole Corporate and Investment Bank and Crédit Industriel et Commercial as the Mandated Lead Arrangers, BNP Paribas as the Security Agent and the COFACE Agent and the banks and financial institutions listed in Schedule 1 thereto as the Original Lenders, as amended from time to time by the Amendment Letters (as such terms is defined in Amendment Letter No.9) (the "**Facility Agreement**");
    - (b) the reservation of rights letter dated 29 June 2012 from the COFACE Agent to the Borrower (the "**Reservation of Rights Letter**"); and
    - (c) the amendment and waiver request letter dated 3 July 2012 from the Borrower to the COFACE Agent (the "**Request Letter**") setting out, among other things, certain Defaults.
  2. Unless otherwise defined herein, terms and expressions defined in the Reservation of Rights Letter shall have the same meaning when used in this letter (the "**Letter**").
-

3. We write to you in our capacity as COFACE Agent under the Finance Documents acting in our capacity as facility agent and *Chef de File* for and on behalf of the Finance Parties.
4. We note that pursuant to paragraph 4.1(b)(i) (*Requested waivers and amendments*) of the Request Letter, the Borrower has requested an amendment in respect of clause 23.17 (*Failure to Bring Satellites in Service*) of the Facility Agreement (as amended by Amendment Letter No. 9 to the Facility Agreement dated 6 March 2012 (“**Amendment Letter No. 9**”)), which provides that an Event of Default will occur if the Borrower has failed to achieve Individual In-Orbit Acceptance with respect to eighteen (18) Satellites delivered under the Satellite Construction Contract by 1 August 2012.
5. Subject to the terms of this Letter, the Majority Lenders agree to waive a breach solely in respect of Clause 23.17(a)(ii) (*Failure to Bring Satellites in Service*) of the Facility Agreement (as amended by Amendment Letter No. 9) until 31 December 2012 with effect from the date of the last counter-signature of this Letter by each Obligor.
6. If the Borrower fails to achieve Individual In-Orbit Acceptance with respect to eighteen (18) Satellites delivered under the Satellite Construction Contract by 31 December 2012, such failure shall constitute an immediate Event of Default without the application of any additional grace period.
7. This Letter is provided without prejudice to:
  - (a) the Reservation of Rights Letter; and
  - (b) each Obligor’s continuing obligations under the Finance Documents to which it is a party and which continuing obligations shall remain in full force and effect.
8. The Borrower shall pay to the COFACE Agent and each COFACE Lender the “*Waiver Fee*” (as such term is defined in the sixth amendment letter to the Facility Agreement dated 30 March 2011 and entered into between, amongst others, the Obligors and certain other parties to the Facility Agreement) no later than 10 days after the date of this Letter.
9. Each Obligor confirms in favour of the COFACE Agent that:
  - (a) it hereby agrees to the terms and conditions of this Letter; and
  - (b) notwithstanding this Letter, each Finance Document to which it is a party remains in full force and effect and the rights, duties and obligations of each Obligor are not released, discharged or impaired by this Letter.
10. The following provisions of the Facility Agreement are incorporated into this Letter, *mutatis mutandis*, as if set out in this Letter with references to “*this Agreement*” being construed as references to this Letter: clauses 17 (*Costs and Expenses*), 35 (*Partial Invalidity*), 38 (*Counterparts*), 39 (*Governing Law*) and 40 (*Enforcement*).

11. This Letter shall constitute a Finance Document.
12. Any failure by the Borrower to comply with this Letter shall constitute an Event of Default pursuant to clause 23.3 (*Other Obligations*) of the Facility Agreement (other than those obligations and/or provisions which if not complied with would result in an Event of Default under another sub-clause of clause 23 (*Events of Default*) of the Facility Agreement).
13. Other than in respect of each Finance Party, a person who is not a party to this Letter may not rely on it and the terms of the Contracts (Rights of Third Parties) Act 1999 are excluded.

Please confirm your acceptance of and agreement to, the provisions of this Letter by signing and dating the enclosed copy of this Letter and returning it to the COFACE Agent.

Yours faithfully

/s/ Fabrice Pruvost

/s/ E. Galzy

For and on behalf of

**BNP Paribas**

as COFACE Agent for and on behalf of the Finance Parties

Acknowledged and agreed  
For and on behalf of  
**Globalstar, Inc.**  
as Borrower

/s/ James Monroe III  
By: James Monroe III  
Title: CEO  
Date: 8/9/12

Acknowledged and agreed  
For and on behalf of  
**Thermo Funding Company LLC**  
as Obligor

/s/ James Monroe III  
By: James Monroe III  
Title: Manager  
Date: 8/9/12

Acknowledged and agreed  
For and on behalf of  
**GSSI, LLC**  
as Subsidiary Guarantor

/s/ James Monroe III  
By: James Monroe III  
Title: CEO  
Date: 8/9/12

Acknowledged and agreed  
For and on behalf of  
**Globalstar Security Services, LLC**  
as Subsidiary Guarantor

/s/ James Monroe III  
By: James Monroe III  
Title: CEO  
Date: 8/9/12

Acknowledged and agreed  
For and on behalf of  
**Globalstar C, LLC**  
as Subsidiary Guarantor

/s/ James Monroe III  
By: James Monroe III  
Title: CEO  
Date: 8/9/12

Acknowledged and agreed  
For and on behalf of  
**Globalstar USA, LLC**  
as Subsidiary Guarantor

/s/ James Monroe III  
By: James Monroe III  
Title: CEO  
Date: 8/9/12

Acknowledged and agreed  
For and on behalf of  
**Globalstar Leasing LLC**  
as Subsidiary Guarantor

/s/ James Monroe III  
By: James Monroe III  
Title: CEO  
Date: 8/9/12

Acknowledged and agreed  
For and on behalf of  
**Spot LLC**  
as Subsidiary Guarantor

/s/ James Monroe III  
By: James Monroe III  
Title: CEO  
Date: 8/9/12

Acknowledged and agreed  
For and on behalf of  
**ATSS Canada, Inc.**  
as Subsidiary Guarantor

/s/ James Monroe III  
By: James Monroe III  
Title: CEO  
Date: 8/9/12

Acknowledged and agreed  
For and on behalf of  
**Globalstar Brazil Holdings, L.P.**  
as Subsidiary Guarantor

/s/ James Monroe III  
By: James Monroe III  
Title: CEO  
Date: 8/9/12

Acknowledged and agreed  
For and on behalf of  
**GCL Licensee LLC**  
as Subsidiary Guarantor

/s/ James Monroe III  
By: James Monroe III  
Title: CEO  
Date: 8/9/12

Acknowledged and agreed  
For and on behalf of  
**GUSA Licensee LLC**  
as Subsidiary Guarantor

/s/ James Monroe III  
By: James Monroe III  
Title: CEO  
Date: 8/9/12

Acknowledged and agreed  
For and on behalf of  
**Globalstar Licensee LLC**  
as Subsidiary Guarantor

/s/ James Monroe III  
By: James Monroe III  
Title: CEO  
Date: 8/9/12

Portions of this exhibit have been omitted pursuant to a request for confidential treatment filed with the Securities and Exchange Commission pursuant to Rule 24b-2 under the Securities Exchange Act of 1934. Such portions are marked “[\*]” in this document; they have been filed separately with the Commission.

September 27, 2012

Globalstar Canada Satellite Co. (“Globalstar Canada”)  
115 Matheson Boulevard West, Suite 100  
Mississauga, Ontario, L5R 3L1  
Canada

Globalstar, Inc. (“Globalstar, Inc.”)  
300 Holiday Square Blvd.  
Covington, Louisiana 70433

Attention: Mr. Jay Monroe

Ref: Contract Number GINC-C-08-0390 (“Contract”) between Globalstar Canada and Hughes Network Systems, LLC (“Hughes”), as amended; Letter Agreement, dated March 21, 2011, as amended on Oct. 14, 2011 and December 30, 2011 and March 30, 2012 and June 26, 2012 (the “Letter Agreement”)

Dear Jay:

This letter memorializes the recent discussions regarding certain milestone payments due and payable to Hughes under the Contract and reflects the parties' further understandings and agreements in respect of the Letter Agreement. The Specified Amount currently owing from Globalstar Canada to Hughes (excluding accrued interest) is \$18,831,729, which includes the remaining \$277,243 of the January 2011 milestone payment and the full amounts of the April and July 2011 milestone payments. The deadline stated in the Letter Agreement for repayment of the Specified Amount is the earlier of [\*] and June 29, 2011 (such earlier date, the “Due Date”).

The parties hereby agree to further amend the Letter Agreement as follows:

- Globalstar Canada agrees to pay to Hughes \$1,000,000 in two installments, as follows: i) \$500,000 no later than October 5, 2012 (“Installment Payment I”); and ii) \$500,000 no later than November 15, 2012 (“Installment Payment #2”). Both such payments shall be credited first against the January 2011 milestone payment and then against the April 2011 milestone payment and upon receipt of each such payment, the Specified Amount shall be reduced by the amount paid.
-

- Provided that Hughes receives installment Payment #1 no later than October 5, 2012, the Due Date for repayment of the Specified Amount shall be extended to the earlier of [\*] and November 15, 2012.
- Provided that Hughes receives installment Payment #1 no later than October 5, 2012 and receives Installment Payment #2 no later than November 15, 2012, the Due Date for repayment of the Specified Amount shall be further extended to the earlier of [\*] and December 21, 2012.
- Upon each extension of the Due Date as specified above, the dates specified in Paragraphs 2-3 of the Letter Agreement shall be extended to the then-current Due Date, and the associated dates referenced in Paragraph 5 of the Letter Agreement shall be adjusted to the corresponding days in December 2012 after payment of Installment Payment #1 and January 2013 after payment of Installment Payment #2, respectively.
- Prior to payment of the entire Specified Amount being made to Hughes, neither Globalstar, Inc. nor Globalstar Canada shall pay, or cause to be paid, directly or indirectly, any amount in respect of capital expenses related to new capital projects not currently contracted for, or capital projects previously contracted for other than i) the project for the manufacture and launch, together with related insurance, of the satellites (the "Satellites") already manufactured by Thales, or for which an order has been placed as of October 14, 2011, pursuant to the Amended and Restated Contract between Globalstar, Inc. and Thales Alenia Space France dated June 3, 2009 and ii) projects for the development and supply ground network infrastructure to be used with the Satellites under orders placed prior to October 14, 2011 or under orders valued at no more than \$1.5 million.
- Except as amended herein, all terms and conditions of the Letter Agreement and Contract shall remain in full force and effect. In the event of a discrepancy between the terms and conditions contained in this Letter Agreement, as amended, and those contained in the contract, the terms and conditions contained in this Letter Agreement, as amended, shall prevail.

In light of the extensions contemplated by this letter, the parties agree to revise the program milestones set forth in Exhibit A of the Contract and the payment milestones set forth in Exhibit C of the Contract. Notwithstanding anything to the contrary in the Contract, until such time as the Specified Amount has been paid to Hughes and the parties have agreed on revised program milestones and payment milestones, Hughes shall not be required to order any hardware and materials or deliver any test or production units under the Contract.

We would appreciate the acknowledgement of Globalstar Canada's and Globalstar, Inc's agreement to this letter by having a duly authorized representative of Globalstar Canada and Globalstar, Inc. sign in the respective signature blocks below.

Sincerely,

/s/ Sean P. Fleming

Sean P. Fleming

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AGREED AND ACCEPTED BY:

GLOBALSTAR CANADA  
SATELLITE CO.

/s/ Stephen Drew  
Signature

Stephen Drew  
Name

Treasurer  
Title

September 27, 2012  
Date

GLOBALSTAR, INC.

/s/ James Monroe III  
Signature

James Monroe III  
Name

CEO  
Title

September 27, 2012  
Date

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Portions of this exhibit have been omitted pursuant to a request for confidential treatment filed with the Securities and Exchange Commission pursuant to Rule 24b-2 under the Securities Exchange Act of 1934. Such portions are marked “[\*]” in this document; they have been filed separately with the Commission.

**GLOBALSTAR, INC.**

**2012 KEY EMPLOYEE CASH BONUS PLAN**

**Section 1. Purposes of the Plan**

The purposes of this Key Employee Bonus Plan (“**Plan**”) of Globalstar, Inc. (“**Company**”) are:

- to reward designated key employees’ successful efforts to exceed the Company’s 2012 financial performance goals,
- to align these employees’ financial interests with those of the Company’s stockholders, and
- to provide these employees with a competitive, success-based bonus package.

**Section 2. Bonus Pool; Amounts Payable**

(a) The pool available for bonus distribution shall be determined based on the Company’s Adjusted EBITDA performance in excess of budget during calendar year 2012 (“**Plan Year**”). The aggregate amount to be distributed under the Plan shall be 25% of the Company’s Adjusted EBITDA in excess of the [\*] forecasted in the Company’s 2012 budget, as approved by the Board of Directors on March 6, 2012. For Plan purposes, **Adjusted EBITDA** means EBITDA adjusted on a basis consistent with adjusted EBITDA previously reported by the Company, with further adjustments, if necessary, for Thales arbitration net costs or benefits, spectrum sale or lease proceeds, asset write-offs and other similar items impacting EBITDA during the Plan Year as determined at the sole discretion of the Compensation Committee of the Board of Directors (“**Committee**”).

(b) The portion of the pool payable to each participant shall be as recommended by the Chief Executive Officer and approved by the Compensation Committee, acting in its sole discretion.

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### Section 3. Participants; Eligibility; Payment

(a) The Compensation Committee (the Chairman of the Board of Directors and CEO being also Chairman of the Committee) shall designate the participants in the Plan promptly after approval of the Plan by the Board, and will report the roster of participants to the Board. The Plan, and participation of initially-designated key employees, shall be effective retroactive to January 1, 2012. The CEO, with approval of the Committee, may also designate additional key employee participants from time to time with participation to be effective from date of designation.

(b) In order to be eligible to receive this bonus, a participant must be employed by the Company or any of its subsidiaries throughout the Plan Year *and* until the first business day that is 15 days after the Company files its annual report on Form 10-K for the Plan Year (such day the “**Payment Date**”). Failure of a participant to remain employed through the Payment Date for any reason whatsoever will terminate all entitlements under the Plan; *provided, however*, that the Committee may, but shall not be required to, on a case-by-case basis, approve payments under the Plan of a prorated bonus for employees who, during the Plan Year, are hired as, or who replace, designated participants. The Committee may also, but shall not be required to, make case-by-case exceptions to termination of Plan participation resulting from termination of service, either during the Plan Year or before the Payment Date, because of death, disability, or retirement of a participant.

(c) The Company shall make payments on the Payment Date. All payments shall be made in cash or in common stock of the Company as determined by the Committee. If payments are made in stock, the shares shall be distributed accordance with the stock distribution provisions of Company’s Amended and Restated 2006 Equity Incentive Plan and shall be fully vested, registered and marketable at the time distributed.

### Section 4. Committee

(a) This Plan shall be administered by the Committee, which shall have full authority and discretion to interpret the Plan, to establish, amend and rescind rules relating to the Plan that are not inconsistent with this document, and to make all other determinations that may be necessary or advisable for the Plan’s administration.

(b) Any interpretation of the Plan by the Committee and any decision by it relating to the Plan shall be final and binding on all persons.

### Section 5. Liability for Repayment

In the event that, after the Payment Date, but before April 10, 2014, discovered fraud or misrepresentation (as determined by the Committee) should result in a need for the Company to restate its 2012 annual financial statements in a manner that reduces the adjusted EBITDA figure that was used to determine the amount available for distribution under the Plan, then participants who have received distributions under the Plan in excess of the amounts they would have been entitled to receive, but for the fraud or misrepresentation, shall be liable to repay such excess to the Company, without interest, on demand.

### Section 6. Plan Not Exclusive

This Plan shall not be construed as limiting the ability or discretion of the Committee to award additional compensation, including without limitation other bonuses, separate and apart from this Plan, to individual participants based upon subjective or other criteria.

Portions of this exhibit have been omitted pursuant to a request for confidential treatment filed with the Securities and Exchange Commission pursuant to Rule 24b-2 under the Securities Exchange Act of 1934. Such portions are marked “[\*]” in this document; they have been filed separately with the Commission.

September 25, 2012

Frank Bell  
252 Royal Tern Road  
Ponte Vedra Beach, FL 32082

Dear Frank:

I am pleased to offer you employment by Globalstar, Inc. (the “*Company*”) as President of Global Sales and Marketing. You agree to faithfully and in conformity with the directions of the Chief Executive Officer (“*CEO*”), or his designee, perform such duties as are assigned to you by the CEO using your best efforts and attention on a full-time basis to the performance of said duties.

You will receive a salary of \$4,807.69 per week (payable in bi-weekly installments or otherwise according to the Company’s standard practices from time to time) with proper deductions made for all required state and federal withholdings. In addition, commencing on October 1, 2012, you will also be eligible for a cash bonus of 50% of your base salary (prorated for the first and any partial final calendar year of employment), subject to the Company achieving certain goals related to its gross revenue and gross margin, plus an additional cash bonus of 50% of your base salary (also prorated for the first and any partial final calendar year of employment), subject to the Company achieving certain higher gross revenue and gross margin goals, both bonus conditions to be set forth in a separate document delivered to you by or on behalf of the Company’s Board of Directors. In addition, beginning January 1, 2013, you will have full participation in the senior managers’ cash bonus plan (sometimes referred to as the “*25% profit sharing plan*”) or a similar plan for the year 2013. Any bonuses paid hereunder shall be subject to all required state and federal withholdings. You acknowledge that as a confirmation and condition of your employment with the Company you will sign the attached Confidentiality and Non-Competition Agreement (“*Confidentiality Agreement*”) concurrently with your acceptance of this letter agreement and will be bound by both documents. The Confidentiality Agreement is incorporated herein by reference in its entirety and your agreement to the terms thereof constitute a material inducement and condition to the Company offering you employment upon the terms contained in this letter.

Your work efforts while employed by the Company will be on a full-time basis and will require you to work in Covington, Louisiana or any other location(s) deemed by the CEO necessary for performance of your duties for the Company. While you pursue relocation to Covington, you will commute to the Covington metropolitan area. For up to the first six (6) months of your employment, you will be reimbursed for your travel and temporary living expenses, in an amount not to exceed \$5,000 per month, provided that you properly account for and submit appropriate supporting documentation with respect to all such expenses on a monthly basis. In addition, you will receive an allowance for relocation expenses (per the company’s established guidelines or those deemed appropriate by both parties), provided that you properly account for and submit appropriate supporting documentation with respect to all such expenses in a timely manner. You will commence your duties in Covington by October 1, 2012.

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The Company agrees that upon the full execution of this Letter Agreement and the attached Confidentiality and Non-Competition Agreement, and upon approval of the Company's Board of Directors, the Company shall issue to you pursuant to the Company's 2006 Equity Incentive Plan (the "**Plan**") (a) an option to purchase up to 250,000 shares of the Company's Common Stock ("**Initial Options**") and (b) an option to purchase up to 250,000 shares of the Company's Common Stock ("**Initial Incentive Options**"). You will also receive at a future date when substantial additional responsibilities are added to your assigned tasks, including accepting the job of CEO, an option to purchase up to 250,000 shares of the Company's outstanding Common Stock ("**Future Options**"). The strike price for Initial Options, Initial Incentive Options, and Future Options shall be the closing price as quoted on the NASDAQ market as of the date of the grant. The Initial Options and Initial Incentive Options shall be issued on September 25, 2012 or as soon as practicable thereafter. All options issued under the Plan will be issued as qualified options.

The Initial Options initially shall be unvested and shall vest 40% at the first anniversary of the grant date, and 20% on each of the next three anniversaries of the grant date. Notwithstanding the foregoing, in the event that Globalstar's Common Stock trades above \$[\*] per share for 10 consecutive trading days, the Initial Options shall immediately vest. The Initial Incentive Options shall initially be unvested and will vest 50% when, in any trailing 12 month period, gross revenue is greater than \$[\*], and the remaining 50% will vest when, in any trailing 12 month period, gross revenue is greater than \$[\*]. For vesting purposes, and for purposes of the second paragraph of this letter agreement, gross revenue means all revenue recognized by the Company on a trailing 12 months' basis, exclusive of revenue derived from extra-ordinary revenue sources such as gateway or spectrum sales or leasings, and other special and one-time revenue.

Notwithstanding the foregoing, Initial Options, Initial Incentive Options, and (when granted) Future Options shall immediately vest in full upon a "**Change of Control**" of the Company, and further subject to your continued employment by the Company as of the date of Change of Control.

The Company is an at-will employer, which means that, except as provided for below, your employment with the Company is for no specific period of time and may be terminated either by the Company or you at any time, with or without prior notice and with or without Cause.

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Notwithstanding the foregoing, if you are terminated by the Company for any reason other than for Cause or as a result of a Change of Control, the Company shall continue, in accordance with its normal payroll practices and subject to applicable deductions and withholdings, to: (a) pay you for a period of 90 days an amount equal to the salary to which you would have been entitled if your employment had not been so terminated, and (b) provide you, for twelve months after termination, either through participation in Company plans or reimbursement for COBRA costs, with medical benefits consistent with programs in general effect from time to time for employees of the Company; *provided* that (i) you execute a release satisfactory to the Company and (ii) you continue, during the period when salary continuation payments are being made, to comply with the terms of this letter agreement and with the terms of the Confidentiality Agreement; *provided, further*, that you shall not be required to work as an officer or employee of the Company during the salary continuation period. Also notwithstanding the foregoing, if, in the event of a Change of Control, you resign or are terminated by the Company without Cause and within two (2) years after the Change of Control, then the Company shall continue for twelve (12) months after such resignation or termination, in accordance with its normal payroll practices and subject to applicable deductions and withholdings, to: (a) pay you an amount equal to the salary to which you would have been entitled if your employment had not been so resigned or terminated, together with the pro rata portion of your most recent annual bonus (by way of example only, and not by way of limitation, in the event your salary as of your termination date was \$4,326.92 per week and your most recent annual bonus was \$50,000, and the Company's normal payroll practice is bi-weekly payments, you would receive on each pay date the aggregate sum of \$10,576.92, adjusted for applicable deductions and withholdings) and (b) provide you, either through participation in Company plans or reimbursement for COBRA costs, with medical benefits consistent with programs in general effect from time to time for employees of the Company; *provided* in both instances that (i) you execute a release satisfactory to the Company and (ii) you continue for ninety (90) days to comply with the terms of this letter agreement and your Confidentiality Agreement; *provided, further*, that you shall not be required to work as an officer or employee of the Company during the salary continuation period. If you become entitled to compensation pursuant to clause (2) above, you shall not be entitled to compensation pursuant to clause (1) above.

For purposes of this letter agreement, (a) "**Cause**" shall mean: (i) dishonest, fraudulent or illegal conduct; (ii) misappropriation of the Company's funds; (iii) conviction, or plea of guilty or no contest, of a felony; (iv) use of controlled substances or other addictive behavior; (v) unethical business conduct; (vi) breach of any statutory or common law duty to the Company; (vii) action that is prejudicial or injurious to the business or goodwill of the Company; (viii) a material breach of the terms of this letter agreement or of the Confidentiality Agreement; or (ix) material failure to perform your duties or to follow the instructions of Company or the CEO in the performance your duties; and (b) "**Change of Control**" has the meaning set forth in the Plan, which, for purposes of context, provides generally and in summarized form that a Change of Control includes (i) the consummation of the sale or disposition by the Company of all or substantially all of the Company's assets, or (ii) the consummation of a merger or consolidation of the Company with any other corporation, other than a merger or consolidation which would result in the voting securities of the Company outstanding immediately prior thereto continuing to represent (either by remaining outstanding or by being converted into voting securities of the surviving entity or its parent) at least fifty percent (50%) of the total voting power represented by the voting securities of the Company or such surviving entity or its parent outstanding immediately after such merger or consolidation; *provided* that notwithstanding the foregoing, a Change of Control shall not include any primary issuance of securities principally for capital raising purposes.

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Commencing October 1, 2012, you will receive medical and other employment benefits consistent with programs in general effect from time to time for employees of the Company. You will receive, in accordance with the Company's standard employment policies, initially three weeks of paid vacation each year, to be scheduled with the approval of the CEO taking into account the convenience of the Company.

You will be reimbursed for all reasonable and necessary out-of-pocket expenses incurred in connection with your duties and in accordance with the Company's policies provided that you properly account for and promptly submit appropriate supporting documentation with respect to all such expenses.

Nothing contained herein shall be interpreted or understood as altering your status as an employee at will. The Company may terminate your employment at any time and for any reason or for no reason whatsoever.

The enforceability and interpretation of this Agreement shall be determined according to the laws of the State of Louisiana, without regard to its choice or conflict of laws principles. Any suit regarding this Agreement must be brought in a court of competent jurisdiction in St. Tammany Parish, Louisiana, which shall be the sole and exclusive venue for adjudicating disputes hereunder and to which jurisdiction and venue both parties agree to submit. In the event that any portion or provision of this letter agreement shall be deemed unenforceable by such a court of competent jurisdiction, then, notwithstanding the same, the remaining portions and provisions of this letter agreement shall be of full force and effect.

This letter agreement may be executed in multiple and separate counterparts, any of which taken together shall be deemed an original. The transmission by facsimile or PDF or other electronic means of a signed copy hereof by one party to the other shall have all of the same force and effect as would a document containing an original signature. Except for purposes otherwise expressly provided in this letter agreement, you shall be deemed to be an employee of the Company from the date that you sign this letter agreement and the Confidentiality Agreement, for example, for purposes of receiving qualified stock option grants as an employee.

Notwithstanding any other provision of this Agreement, to the extent applicable, this Agreement is intended to comply and shall be construed to comply with Section 409A of the United States Internal Revenue Code. To the extent any provision of this Agreement is contrary to or fails to address the requirements of Section 409A, this Agreement shall be construed and administered as necessary to comply with such requirements.

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Upon signing and delivering to the Company both this letter and the Confidentiality Agreement, such documents shall constitute the entire agreement between you and the Company with respect to their subject-matter and all things related thereto and supersede and replace all prior contracts, agreements, and understandings between you and Globalstar, Inc., and may only be amended or modified by a written instrument signed by you and the Chief Executive Officer of the Company.

Sincerely,

/s/ James Monroe III

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James Monroe III  
Chief Executive Officer

Attachment: Confidentiality and Non-Competition Agreement

*[Employee's Signature on Following Page]*

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I have read and understand the terms of the offer set out above. As indicated by my signature below, I accept this employment offer as outlined above. No further commitments were made to me as a condition of employment.

/s/ Frank Bell  
Frank Bell

Date: September 25, 2012

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## CONFIDENTIALITY AND NON-COMPETITION AGREEMENT

THIS AGREEMENT ("Agreement") is between Frank Bell, an individual Florida resident (hereafter "Employee"), and Globalstar, Inc. (and its affiliates), a Delaware corporation having its principal offices in Covington, Louisiana (hereafter the "Company").

### WITNESSETH:

**WHEREAS**, the Company has offered to employ Employee and Employee has accepted employment under terms and conditions set forth in that certain letter agreement to which this Agreement is attached (the "Employment Agreement"), conditioned upon Employee's entering into this Agreement; and,

**WHEREAS**, during and by virtue of the employment, the Company will entrust Employee with confidential proprietary information specifically to include satellite wireless technologies and business strategies of the Company, will introduce Employee to its clients and will assist Employee to establish and foster relationships with its existing and prospective clients; and,

**WHEREAS**, Employee and the Company agree that Employee's unauthorized use, disclosure or exploitation of the Company's confidential information and client relationships could cause material and irreparable harm to the Company, such that the following protections against unfair competition and disclosure of confidential information are reasonable and necessary to the preservation of the Company's business and goodwill.

**NOW, THEREFORE**, in consideration of the Company entering into the Employment Agreement with Employee, and intending to be legally bound, the parties agree as follows:

1. **Definitions.** The following terms shall have the stated meaning, whenever used in this Agreement:

a. **Confidential Information.** The term "**Confidential Information**" means and includes any materials or information (whether in written, printed, graphic, video, audio, electronically stored, disk or other format) that relates to the business of the Company. Without limiting the generality of the term as just stated, it includes existing and planned products (including software designs, concepts, documentation, and specific items of object or source code), methods of operation, processes, marketing activities, business expansion or divestiture plans; client lists; client/vendor databases and information files; the identities of key personnel and the requirements of the Company's clients; costs, pricing, profit margins, and similar financial data; the identities, special skills and compensation arrangements of the Company's key employees and consultants; business plans and strategies; financing arrangements; research and development data; engineering studies and related support data; theories of application or methodologies; the identities of network engineers, software developers, network implementation specialists and other personnel whom the Company has recruited or identified for assignments to clients on a contract basis; and any other non-public information relating to the business and affairs of the Company, if the disclosure or use of such information would tend to adversely affect the Company or its competitive advantage. Confidential Information includes information or materials developed or acquired by Employee, alone or in concert with others, and also includes drafts, works-in-process, duplicates or reproductions of such information. Confidential Information also includes information provided to the Company or Employee by a client that is designated or regarded by the client as confidential.

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b. **Competitive Business Activities.** The term “**Competitive Business Activities**” means the direct or indirect ownership of controlling equity interest in any business or entity that competes with the business of the Company, or the provision of any services that are competitive with the business of the Company as conducted or as proposed to be conducted, including without limitation the design, planning, integration, management, implementation, troubleshooting, administrative, operations, recruiting, consulting, or any other services for, a satellite wireless voice and data service provider.

c. **Inventions.** The term “**Inventions**” means all ideas, innovations, improvements, creations, discoveries, developments, concepts and designs (whether or not patentable) and all computer programs, literary works, publications, audio/visual works, photographs, drawings, designs or other works (whether or not copyrightable) which relate to the business in which the Company is engaged or plans to engage and which were created or conceived by Employee, alone or in concert with others, while employed as a Employee of the Company, regardless of whether they were created or conceived during business hours or at the Company’s premises. The term does not include any invention that Employee developed entirely on his own time without using the Company’s equipment, supplies, facilities or trade secrets and which does not relate to the Company’s business (existing or planned) and does not result from any work performed by or for the Company. Also, the term does include any invention that Employee developed prior to beginning employment with the Company.

d. **The Company.** The term “**Company**” means Globalstar, Inc., a Delaware corporation, as well as its affiliates, their successors and assigns. For the purposes of this Agreement, “**affiliates**” of the Company include any wireless voice and data service provider in which Globalstar, Inc. or Jay Monroe beneficially owns at least twenty-five percent (25%) or which operates under the trade name “Globalstar”.

2. **Duty of Loyalty to Company.** Employee acknowledges and agrees that, while employed by Company, he owes an absolute and undivided duty of loyalty and good faith to the Company and that he will take no action, regardless of whether expressly prohibited herein, which would be contrary to or in derogation of this duty of loyalty. By way of example, Employee agrees that he will not:

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a. make any statement or perform any act that in any way will or may injure the Company in its relationship and dealings with any existing or prospective clients, suppliers or creditors for the purpose of advancing Employee's own interests or those of a competitor (as defined herein);

b. do any act, or solicit or encourage another employee to do any act, that is disloyal to the Company or inconsistent with the Company's best interests or the terms of this Agreement; or

c. discuss with or recommend to any existing or potential client, supplier or creditor of the Company the use of services provided by a competitor rather than those provided by the Company.

3. **Non-Competition.** Except as the period in this section 3 may be shortened in the Employment Agreement, Employee covenants and agrees that while employed by the Company and for a period of one (1) year after termination of such employment, whether the termination is voluntary or involuntary and regardless of the reason therefore, Employee will not engage in any of the following activities (any and all, each a "**Competitive Business Activity**"):

a. provide services as an employee, consultant or independent contractor for any entity, other than an affiliate of the Company, which is or plans to become engaged in any Competitive Business Activity within any market in which Employee provided services during employment by the Company or in which Company or its affiliates operates, or has plans to operate within one year of termination of Employee's employment with Company;

b. establish or acquire any ownership or financial interest in any entity, other than an affiliate of the Company, which is or plans to become, in whole or in part, engaged in any Competitive Business Activity within any market in which Employee provided services during employment by the Company or in which Company or its affiliates operates, or has plans to operate within one year of termination of Employee's employment with Company; except that, this provision will not be violated by Employee's ownership of less than one percent of the stock of a publicly traded corporation;

c. solicit or induce, or attempt to solicit or induce, any client or prospective client of the Company to purchase competitive products or services from a source other than the Company or to cease doing business with the Company; or

d. solicit or induce, or attempt to solicit or induce, any employee or consultant of the Company to terminate an existing business relationship with the Company or to become employed by another person or entity which is engaged in any Competitive Business Activity within any market in which Employee provided services during employment by the Company or in which Company has plans to operate within one year of termination of Employee's employment with Company; or

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For the purposes of this Section 3, Employee shall be deemed to have provided services during employment by the Company in any market in which Company or its subsidiaries operated during Employee's employment by the Company. No provision of this Agreement shall be construed as prohibiting Employee from serving on the boards of companies or non-profit organizations, so long as (i) during the period of his employment by the Company, such board positions are not detrimental to the Company and duties are performed in a manner that does not prevent Employee from reasonably devoting his full time and energy to the business of the Company, and (ii) Employee does not violate Sections 4 or 5 below in the performance of such duties.

It is agreed that, if any of the foregoing restrictions are found by a Court to be overly broad in duration or territorial scope, or otherwise unreasonable, the Court shall have the authority to reform the agreement and to enforce the restrictions to the fullest extent found by the Court to be reasonable in light of all of the circumstances. If a part of this section is found to be invalid or unenforceable for any reason, the remaining part shall not be void, but shall remain in effect and shall be fully enforceable without regard to those portions found to be invalid. It is further agreed that, should Employee be found to have violated these restrictions, the one-year period shall be extended by any length of time during which Employee was in violation hereof, including any time during which litigation was pending to establish Employee's violation.

**4. Non-Disclosure of Confidential Information.** Employee agrees to hold and safeguard for the benefit of the Company all Confidential Information. Employee will not, without the prior written consent of the Chief Executive Officer of the Company, during the term hereof or thereafter, misappropriate, use for his own advantage, disclose or otherwise make available Confidential Information to any person, except in the good faith performance of Employee's job duties while employed by the Company to persons having a need to know such information for the benefit of the Company or its business.

Before disclosing Confidential Information under the compulsion of legal process, Employee agrees to give prompt notice to the Company of the fact that he has been served with legal process which may require the disclosure of Confidential Information. The notice will be given within sufficient time before disclosure to permit the Company to intervene in the matter or to take such other action as may be necessary to protect its interests and rights in its Confidential Information.

Upon termination of Employee's employment, Employee agrees immediately to return to the Company all Confidential Information in his possession or under his control. Employee agrees that he will not retain any copies or reproductions of Confidential Information.

**5. Trade Secrets.** Employee acknowledges and agrees that the names, addresses, buying habits and special needs of the Company's customers and all other Confidential Information relating to those customers are provided in confidence and constitute trade secrets of the Company and that the sale or unauthorized use or disclosure of any of the Company's trade secrets obtained by Employee during his employment with the Company constitutes unfair competition.

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6. **Ownership of Inventions.** All Inventions are the property of the Company, and may be used, assigned, sold, patented or applied by the Company without the approval of Employee or the payment of additional consideration.

Employee hereby assigns to the Company his entire right, title and interest in and to all Inventions, and same shall, to the fullest extent possible, be considered work made by Employee for hire for the Company within the meaning of Title 17 of the United States Code. During or after the employment, Employee agrees, upon request, to execute all documents necessary to evidence or effectuate such assignment; and further, to promptly and fully assist the Company in every lawful way, without additional compensation, but at the Company's expense, to obtain for the benefit of the Company any patents, copyrights or other legal protection for such Inventions, including assisting in the preparation and filing of patent and copyright applications, giving testimony in legal proceedings and execution of all necessary documentation relating to obtaining, securing, defending and renewing such patents and copyrights.

7. **Disclosure to Prospective Employers.** Employee agrees that he will, before accepting any offer of employment as an employee or consultant of any entity which is employed or plans to engage in a Competitive Business Activity, make full disclosure of the existence and contents of this Agreement to such prospective employer.

8. **Employee's Representations and Warranties.** Employee represents and warrants that (i) his employment by the Company and the performance of his expected duties will not cause Employee to violate the terms of any agreement with any former employer or other entity; (ii) Employee has not and will not use or misappropriate any confidential information of a former employer or entity to whom Employee provided services in the course of the performance of his duties with the Company; and (iii) the post-termination restrictions contained herein are reasonable and necessary to protect the interests of the Company and will not unduly impair or impede Employee's ability to support himself and any dependents.

9. **Remedies for Breach.** Because the services to be performed by Employee hereunder are of a special, unique, unusual, confidential, extraordinary and intellectual character which character renders such services unique and because Employee will acquire by reason of his employment and association with the Company an extensive knowledge of the Company's trade secrets, customers, procedures, and other confidential information, the parties hereto recognize and acknowledge that, in the event of a breach or threat of breach by Employee of any of the terms and provisions contained in Section 3 of this Agreement, monetary damages alone to the Company would not be an adequate remedy for a breach of any of such terms and provisions. Therefore, it is agreed that in the event of a breach or threat of a breach of any of the provisions of Section 3 of this Agreement by Employee, the Company shall be entitled to an immediate injunction from any court of competent jurisdiction restraining Employee, as well as any third parties including successor employers of Employee whose joinder may be necessary to effect full and complete relief, from committing or continuing to commit a breach of such provisions without the showing or proving of actual damages. Any preliminary injunction or restraining order shall continue in full force and effect until any and all disputes between the parties to such injunction or order regarding this Agreement have been finally resolved. Employee hereby agrees to pay all costs of suit incurred by the Company, including but not limited to reasonable attorneys' fees, in obtaining any such injunction or order. Employee hereby waives any right he may have to require the Company to post a bond or other security with respect to obtaining or continuing any such injunction or temporary restraining order and, further, hereby releases the Company, its officers, directors, employees and agents from and waives any claim for damages against them which he might have with respect to the Company obtaining in good faith any injunctions or restraining order pursuant to this Agreement.

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10. **Governing Law.** The enforceability and interpretation of this Agreement shall be determined according to the laws of the State of Louisiana, without regard to its choice or conflict of laws principles. Any suit regarding this Agreement must be brought in a court of competent jurisdiction in St. Tammany Parish, Louisiana, which shall be the sole and exclusive venue for adjudicating disputes hereunder and to which jurisdiction and venue both parties agree to submit.

11. **General.** This Agreement will be enforceable by, and shall inure to the benefit of, the Company, its successors and assigns. The Agreement may be assigned by the Company to any successor without Employee's consent and shall be deemed to have been assigned without the necessity of a separate written assignment. The failure or refusal of the Company to enforce this Agreement or to assert a violation hereof in a particular situation shall not be, and shall not be regarded as, a waiver of any other or subsequent breach by Employee of the same or any other provision of this Agreement. Nothing herein shall be construed more strongly against or more favorably toward either party by reason of either party having drafted this Agreement or any portion hereof this Agreement may not be modified, amended or terminated orally, but only by a written agreement which is signed by the Chief Executive Officer of the Company and by the Employee. Employee acknowledges that he has read and understands each and every provision of this Agreement and has had the opportunity to review the Agreement with his own counsel. Employee acknowledges violation of this Agreement during employment will constitute a material breach by Employee under the Employment Agreement.

12. **Ancillary Nature of Agreement.** Employee conclusively stipulates and agrees that this Agreement (including but not limited to the covenants set forth in Section 3 hereof) is ancillary to and executed in connection with the Employment Agreement and that the Employment Agreement constitutes an "otherwise enforceable agreement". Employee further conclusively stipulates and agrees that the primary purpose of the agreement to which this Agreement is ancillary is the employment of Employee by the Company. The foregoing notwithstanding, in the event of an irreconcilable conflict between the Employment Agreement and this Agreement, the terms of this Agreement shall prevail.

[Signature Page Follows]

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IN WITNESS WHEREOF, the parties have signed this Agreement as of the 25th day of September, 2012.

GLOBALSTAR, INC.

By: /s/ James Monroe III  
James Monroe III  
Chief Executive Officer

EMPLOYEE:

/s/ Frank Bell  
Frank Bell

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## Certification of Chief Executive Officer

I, James Monroe III, certify that:

1. I have reviewed this quarterly report on Form 10-Q of Globalstar, Inc.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15(d)-15(e)) and internal control over financial reporting (as defined in Exchange Act Rule 13a-15(f) and 15d-15(f)) for the registrant and have:
  - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of registrant's board of directors (or persons performing the equivalent functions):
  - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: November 14, 2012

By: /s/ James Monroe III  
James Monroe III  
*Chief Executive Officer (Principal Executive and Financial Officer)*

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**Certification Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002**

Pursuant to section 906 of the Sarbanes-Oxley Act of 2002 (subsections (a) and (b) of Section 1350, Chapter 63 of Title 18, United States Code), each of the undersigned officers of Globalstar, Inc. (the "Company"), does hereby certify that:

This quarterly report on Form 10-Q for the quarter ended September 30, 2012 of the Company fully complies with the requirements of section 13(a) or 15(d) of the Securities Exchange Act of 1934 and the information contained in the Form 10-Q fairly presents, in all material respects, the financial condition and results of operations of the Company.

Dated: November 14, 2012

By: /s/ James Monroe III  
James Monroe III  
*Chief Executive Officer*

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